



**REQUEST FOR PROPOSAL**  
**RFP 2011-001A**  
**RFP 2011-001B**  
**RFP 2011-001C**

**ADDENDUM NO. 2**

To: Prospective Bidders

From: John N. Tortelli  
Cooperative Educational Services

Date: August 10, 2010

Cooperative Educational Services (CES) has received the following questions regarding RFP 2011-001A, 2011-001B and 2011-001C by mail, e-mail, or fax. Please accept the following as responses to the questions submitted.

**Submitted by:** Tammy Huerena  
School Equipment

**Question 1:**

1. The bonding capacity on page 16 item 8a (section C) states the Offeror must have a capacity of at least \$5,000,000 if proposing to all regions. This amount seems high as a requirement for section C. The prior proposal required \$2,000,000 or \$250,000 per region, which seems more appropriate. Would CES consider revising the requirement to \$2,000,000 instead of \$5,000,000?

**Background:**

Taken from General Term and Conditions, Competitive Sealed Proposals, item 8 on:

- Pages 16 and 17 of RFP 2011-001A
- Pages 16 and 17 of RFP 2011-001B
- Pages 16 and 17 of RFP 2011-001C

8. Offeror must have a bonding capacity of:
- a. At least Five Million Dollars (\$5,000,000), where applicable, if proposing to offer its' products and/or services to seven (7) to eight (8) of the CES procurement regions; or

- b. At least Two Million Five Hundred Thousand Dollars (\$2,500,000) where applicable, if proposing to offer its' products and/or services to four (4) to six (6) CES procurement regions; or
- c. At least One Million Five Hundred Thousand Dollars (\$1,500,000) where applicable, if proposing to offer its' products and/or services to two (2) to three (3) CES procurement regions; or
- d. At least Two Hundred Fifty Thousand Dollars (\$250,000) where applicable, if proposing to offer its' products and/or services to a single CES procurement region.

**Response 1:**

CES has changed the bonding capacity requirements listed in the General Term and Conditions, Competitive Sealed Proposals, item 8 on;

- Pages 16 and 17 of RFP 2011-001A
- Pages 16 and 17 of RFP 2011-001B
- Pages 16 and 17 of RFP 2011-001C

to the following:

- a. At least two Million Dollars (\$2,000,000), where applicable, if proposing to offer its' products and/or services to seven (7) to eight (8) of the CES procurement regions; or
- b. At least One Million Two Hundred Fifty Thousand Dollars (\$1,250,000) where applicable, if proposing to offer its' products and/or services to four (4) to six (6) CES procurement regions; or
- c. At least Seven Hundred Fifty Thousand Dollars (\$750,000) where applicable, if proposing to offer its' products and/or services to two (2) to three (3) CES procurement regions; or
- d. At least Two Hundred Fifty Thousand Dollars (\$250,000) where applicable, if proposing to offer its' products and/or services to a single CES procurement region.

**Question 2:**

The following question is regarding all lots. Under the specifications, item 1 reads New Mexico Contractor license required and states the required specialty license and a GB-98 license. Should the specifications read GB-98 license **OR** appropriate specialty license? Is CES requiring a GB-98 license on all lots in addition to the specialty license?

**Background 2:**

Taken from New Mexico Annotated Complications, 14.6.6.9.A NMAC, GENERAL CONSTRUCTION CLASSIFICATIONS.

A. General information.

(1) A GB-98 contractor may bid and contract as the prime contractor of a project that involves work authorized by the GB-98 license classification, regardless of the percentage of work in the mechanical/plumbing and/or electrical trades. The work outside the scope of the prime contractor's license classification(s) must be subcontracted to an entity validly licensed in the appropriate classification(s).

(2) A GB-98 contractor may not bid and contract as the prime contractor of an entire project if the major portion of the work to be performed, based on dollar amount, is covered by the scope of any GA or GF classification.

Taken from New Mexico Annotated Complications, 14.6.6.9.B NMAC, GENERAL CONSTRUCTION CLASSIFICATIONS.

(5) GS-29 specialties. The GS-29 classification is a sub-category of the specialty classification. It is a miscellaneous classification that is used to identify uncommon specialties on a case-by-case basis. Requires two years experience.

**Response 2:**

Each Category and Lot, CES had determined that various license type can be used depending upon the member's future scope of work. CES understands that a contractor with a license under Specialty, Electrical, or Mechanical and Plumbing Classifications in most cases will be able to perform the required construction services. CES has set the minimum licensing requirement for each category and in some cases "OR appropriate specialty license" is too broad of a term for a Offeror to understand what type of license is required to response to RFP 2011-001A, B, or C.

In the case of "GA" or "GF" classification, a GB98 will need to hold the license of "GA" or "GF" if more than 50% of the work is in these classifications. If the work is less than 50% in the "GA" or "GF" classifications then a GB98 can subcontract the work and does not need to hold the "GA" or "GF" classification. A GB98 can subcontract work to "GS" classification but a "GS" classification cannot subcontract work to a GB98 contractor.

In the case of GS29 license, the Offeror will need to provide written documentation from Construction Industries Division as to what services can be provided under this classification.

**Question 3:**

If we bid on 2011-001A, B and C can one technical proposal and cost proposal be submitted for A, B and C or do you required separate proposals for each section?

**Response 3:**

Each of the RFPs will need to have a separate response and binder. In the case that you are responding to more than one category or lot in any one of the RFPs, you can sub-tab your response for each category or lot, as needed. Each of the RFPs that a proposer is responding too will need to have separate electronic submission in the tab format as outlined in the RFP as taken from Addendum 1; Response 1 dated July 27, 2010.

**Question 4:**

RFP 2011-001C, Form A Offerors Declaration Form - The form is missing some of the lots under category 1, missing categories, and some of the categories are incorrect. Will a revised "Form A" be issued?

**Response 4:**

CES is providing a revised Form A for RFP 2011-001C in a Microsoft Word and Adobe pdf format as separate attachments to this Addendum 2.

**Question 5:**

2011-001C, Form B Offer and Acceptance is also missing some of the lots under category 1, missing categories, and some of the categories are incorrect. Will a revised "Form B" be issued?

**Response 5:**

CES is providing a revised Form B for RFP 2011-001C in a Microsoft Word and Adobe pdf format as separate attachments to this Addendum 2.

**Question 6:**

Form D Indefinite Quantity - Under check the category that applies - there is not a category to check for "Discounts Provided on Price List and Catalogs". The only 2 categories listed are Goridan and R.S. Means. Will a revised "Form D" be issued to include other pricing categories? Under item 1 pricing information it lists "See Exhibits 5 and 6. When I downloaded the proposal (section C) from the website I did not see exhibit 5 or 6? Where can I find them?

**Response 6:**

CES is providing a revised Form D for RFP 2011-001A, 2011-001B and 2011-001C in a Microsoft Word and Adobe pdf format as separate attachments to this Addendum 2.

**Question 7:**

2011-001C, Form E-1 Acceptance of Categorical Terms - Lots are missing under Category 1 and other Categories are missing. Will "Form E-1 be revised?

**Response 6:**

CES is providing a revised Form E-1 for 2011-001C in a Microsoft Word and Adobe pdf format as separate attachments to this Addendum 2.

If you have any questions regarding this Addendum, please contact my office at 505-344-5470.

By dating, signing, and including this page in your response, the Offeror acknowledges receipt of Addendum No. 2.

**(Please place behind Tab 1 of your response).**

Date: \_\_\_\_\_ Company Name (Print): \_\_\_\_\_

Printed Name: \_\_\_\_\_ Signature: \_\_\_\_\_