



**REQUEST FOR PROPOSAL
RFP 2009-021 and 2009-024**

ADDENDUM NO. 3

To: Prospective Bidders

From: Llew F. Perry
Cooperative Educational Services

Date: July 31, 2009

Cooperative Educational Services (CES) has received the following questions regarding RFP 2009-021 and 2009-024 by email or as otherwise noted. The following are the responses to the questions asked.

<u>QUESTION 1</u>	
<u>Submitted by:</u>	Harris Blankenship national@qwestoffice.net Received July 29, 2009
<u>Item 1:</u>	These are regarding the excel pricing sheets and discrepancies between the excel sheets and the cost evaluation information. Item 1: (Gordian) Page 89, item #3a I believe it should read: "One for work in normal working hours (the other than before the normal should be removed)"
<u>Background:</u>	RFP 2009-021, Section II: Scope of Work, Lot 2 Cost Evaluation Information, Page 89 3. <u>Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays) Federal-Funded Projects.</u> Note: These factors are utilized for projects funded by federal funds requiring Davis Bacon Wage rates. a = 60 pts. One for work in other than normal working hours when the total project cost (job order) is in excess of \$2,500, requiring state wage rates. b = 5 pts. One for work in other than normal working hours when the total project cost (job order) is less than \$2,500 and does not require state/federal wage rates.
<u>CES Response:</u>	Please note that this deals with federal funded projects. Change From:

	<p>3. <u>Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays) Federal-Funded Projects.</u></p> <p>a = 60 pts. One for work in other than normal working hours when the total project cost (job order) is in excess of \$2,500, requiring state wage rates.</p> <p>b = 5 pts. One for work in other than normal working hours when the total project cost (job order) is less than \$2,500 and does not require state/federal wage rates.</p> <p>Change To:</p> <p>3. <u>Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays) Federal-Funded Projects.</u></p> <p>a = 60 pts. One for work in normal working hours when the total project cost (job order) is in excess of \$2,500, requiring state wage rates.</p> <p>b = 5 pts. One for work in normal working hours when the total project cost (job order) is less than \$2,500 and does not require state/federal wage rates.</p>			
<u>Item 2:</u>	The excel sheet, items 3a and 3b - say excess of \$60,000. Cost evaluation information uses \$2,500.			
<u>Background:</u>	None Provided			
<u>CES Response:</u>	As indicated in Addendum #2, yes, the amount for federal wage rates is \$2,500.			
<u>Item 3:</u>	On the excel spreadsheets there are no provisions provided for 4a and 4b to be entered.			
<u>Background:</u>	None Provided			
<u>CES Response:</u>	Please find attached to this addendum a revised Exhibit 5, Excel Price Book.			
<u>Item 4:</u>	(RS Means) Excel spread sheet, product description for 6a: Says Region 1, should be Region 7?			
<u>Background:</u>	<p>RFP 2009-021, Exhibit 6, Excel Price Book</p> <table border="1" data-bbox="500 1310 1390 1612"> <tr> <td data-bbox="500 1310 727 1612">ALTR-R7-NH-SWR</td> <td data-bbox="727 1310 971 1612">Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology</td> <td data-bbox="971 1310 1390 1612">Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Pricing Methodology.</td> </tr> </table>	ALTR-R7-NH-SWR	Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Pricing Methodology.
ALTR-R7-NH-SWR	Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Pricing Methodology.		
<u>CES Response:</u>	<p>Change From:</p> <table border="1" data-bbox="500 1688 1390 1885"> <tr> <td data-bbox="500 1688 727 1885">ALTR-R7-NH-SWR</td> <td data-bbox="727 1688 971 1885">Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology</td> <td data-bbox="971 1688 1390 1885">Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000,</td> </tr> </table>	ALTR-R7-NH-SWR	Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000,
ALTR-R7-NH-SWR	Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region 1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays. Factor, for work in normal hours when the total project cost (job order) is in excess of \$60,000,		

			requiring state wage rates. To be applied to the Alternative Pricing Methodology
	Change To:		
	ALTR-R7-NH-SWR	Region-7, Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region 7, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays). Factor for work in normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Pricing Methodology.
Item 5:	Excel spread sheet for 6c - Product Name, states Normal Hours Not Requiring. The Product Description states "Requiring"		
Background:	ALTR-R7-OTNH-SWR	Region-7, Other Than Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other Than Normal Working Hours (As defined in the RFP documents. Factor, for work performed in other than normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Methodology
CES Response:	Change From:		
	ALTR-R7-OTNH-SWR	Region-7, Other Than Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other Than Normal Working Hours (As defined in the RFP documents. Factor, for work performed in other than normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Methodology
	Change To:		
	ALTR-R7-OTNH-SWR	Region-7, Other Than Normal Hours Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other Than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is in excess of \$60,000, requiring state wage rates. To be applied to the Alternative Methodology.
Item 6:	Excel spread sheet for 6d - Product Name, states Normal Hours. The		

	Product Description states "Other than Normal Working Hours"		
<u>Background:</u>	RFP 2009-021, Exhibit 6 Excel Price Book		
	ALTR-R7-OTNH-NSWR	Region-7, Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other than Normal Working Hours (As defined in the RFP documents). Factor, for work performed in other than normal hours when the total project cost (job order) is less than \$60,000 and does not require state/federal wage rates. To be applied
<u>CES Response:</u>	Change From:		
	ALTR-R7-OTNH-NSWR	Region-7, Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other than Normal Working Hours (As defined in the RFP documents). Factor, for work performed in other than normal hours when the total project cost (job order) is less than \$60,000 and does not require state/federal wage rates. To be applied
	Change To:		
	ALTR-R7-OTNH-NSWR	Region-7, Other Than Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology	Region-7, Other than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is less than \$60,000, not requiring state/federal wage rates. To be applied to the Alternative Pricing Methodology.
<u>Item 7:</u>	Excel spread sheet, page 2: Last two items do not correlate with 6f and 6g in cost evaluation information.		
<u>Background:</u>	RFP 2009-021, Section II: Scope of Work, Lot 2: Cost Evaluation Information, Page 99.		
	<p>6. <u>Alternative Pricing Methodology Offeror's overhead, markup and profit to be applied to supplier's/distributor's/provider's/subcontractor's quote/cost proposal to obtain the normal and customary standard/retail price.</u></p> <p>a = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$60, 000, requiring state wage rates.</p> <p>b = 25 pts. One for work performed during normal hours when the total project cost (job order) is less than \$60,000 and does</p>		

	<p>not require state wage rates.</p> <p>c = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is in excess of \$60,000, requiring state wage rates.</p> <p>d = 20 pts. One for work performed outside of normal hours when the total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>e = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates.</p> <p>f = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is less than \$2,500, not requiring federal wage rates.</p> <p>g = 50 pts. One for products ONLY and does not involve any labor.</p>
<p><u>CES Response:</u></p>	<p>Change From</p> <p>6. <u>Alternative Pricing Methodology Offeror's overhead, markup and profit to be applied to supplier's/distributor's/provider's/subcontractor's quote/cost proposal to obtain the normal and customary standard/retail price.</u></p> <p>a = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$60, 000, requiring state wage rates.</p> <p>b = 25 pts. One for work performed during normal hours when the total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>c = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is in excess of \$60,000, requiring state wage rates.</p> <p>d = 20 pts. One for work performed outside of normal hours when the total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>e = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates.</p> <p>f = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is less than \$2,500, not requiring federal wage rates.</p> <p>g = 50 pts. One for products ONLY and does not involve any labor.</p> <p>Change To</p> <p>6. <u>Alternative Pricing Methodology Offeror's overhead, markup and profit to be applied to supplier's/distributor's/provider's/subcontractor's quote/cost proposal to obtain the normal and customary standard/retail price.</u></p> <p>a = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$60, 000, requiring state wage rates.</p> <p>b = 20 pts. One for work performed during normal hours when the total project cost (job order) is less than \$60,000 and does</p>

	<p>not require state wage rates.</p> <p>c = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is in excess of \$60,000, requiring state wage rates.</p> <p>d = 15 pts. One for work performed outside of normal hours when the total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>e = 20 pts. Federal funded projects - One for work performed during normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates.</p> <p>f = 5 pts. Federal funded projects - One for work performed during normal hours when the total project cost (job order) is less than \$2,500, not requiring federal wage rates.</p> <p>g = 15 pts. Federal funded projects - One for work performed outside of normal hours or when the total project cost (job order) exceeds \$2,500, requiring federal wage rates.</p> <p>h = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is less than \$2,500, not requiring federal wage rates.</p> <p>i = 50 pts. One for products ONLY and does not involve any labor and is to be added to the supplier's invoice to obtain retail pricing.</p>
Item 8:	Excel spread sheet, page 2: No provision for entry of item 7a
Background:	None Provided
CES Response:	On the revised Exhibit 6: Excel Price Book the items have been identified.
QUESTION 2	
Submitted by:	National Construction, Inc national@qwestoffice.net Received July 28, 2009
Question:	Page 100, item 7 refers to item 5 a through d Should that be item 6 a through d?
Background:	RFP 2009-021, Section II: Scope of Work: Lot 2 Cost Evaluation Information, Page 100. <p>5. <u>An Add-on factor for projects located 150 (round-trip) map miles from the contractor's and/or subcontractor's home locations.</u> a = 15 pts Propose a factor to be added to the normal hours, other than normal hours or the federal funded factor for projects located 150 map miles (round-trip) from the contractor's and/or subcontractors home location.</p> <p>6. <u>Alternative Pricing Methodology Offeror's overhead, markup and profit to be applied to supplier's/distributor's/provider's/subcontractor's quote/cost proposal to obtain the normal and customary standard/retail price.</u> a = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$60, 000, requiring state wage rates. b = 25 pts. One for work performed during normal hours when the</p>

	<p>total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>c = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is in excess of \$60,000, requiring state wage rates.</p> <p>d = 20 pts. One for work performed outside of normal hours when the total project cost (job order) is less than \$60,000 and does not require state wage rates.</p> <p>e = 30 pts. One for work performed during normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates.</p> <p>f = 5 pts. One for work performed outside of normal hours or when the total project cost (job order) is less than \$2,500, not requiring federal wage rates.</p> <p>g = 50 pts. One for products ONLY and does not involve any labor.</p> <p>7. <u>Alternative Pricing Methodology Offeror's percentage of CES discount to be taken off standard/retail pricing to determine CES price.</u></p> <p>a = 50 pts. Percentage of discount to be applied to item 5 a through d above to determine CES price.</p>
<p><u>CES Response:</u></p>	<p>Please note that there is a revised Exhibit 6: Excel Price Book and this change has been made in the revised price book.</p> <p>Change From:</p> <p>7. <u>Alternative Pricing Methodology Offeror's percentage of CES discount to be taken off standard/retail pricing to determine CES price.</u></p> <p>a = 50 pts. Percentage of discount to be applied to item 5 a through d above to determine CES price.</p> <p>Change To:</p> <p>7. <u>Alternative Pricing Methodology Offeror's percentage of CES discount to be taken off standard/retail pricing to determine CES price.</u></p> <p>a = 50 pts. Percentage of discount to be applied to item 6a through 6i above to determine CES price.</p>
<p><u>QUESTION 3</u></p>	
<p><u>Submitted by:</u></p>	<p>Nicki Korjenek wrgcinc@taosdesignbuild.com Received: July 27, 2009</p>
<p><u>Item 1:</u></p>	<p>11 of 128, Tab 3:, it refers to Terms and Conditions, Section I-E, pages 21-49. Please confirm that this text should have referred to Section I-F instead of I-E.</p>
<p><u>Background:</u></p>	<p>RFP 2009-021, Section I: Instructions to Offerors, E: Proposal Submission, Item 3: Contents of the Proposal, Page 11.</p> <p>Tab 3: General Terms and Conditions.</p>

	<ul style="list-style-type: none"> • Terms and Conditions, Section I-E (copy of each page in order) (pages 21-49). <p>RFP 2009-021, Section I: Instructions to Offerors, Page 21.</p> <p>F. <u>LISTING OF GENERAL TERMS AND CONDITIONS</u></p>
<u>CES Response:</u>	<p>Change From:</p> <p>Tab 3: General Terms and Conditions.</p> <ul style="list-style-type: none"> • Terms and Conditions, Section I-E (copy of each page in order) (pages 21-49). <p>Change To:</p> <p>Tab 3: General Terms and Conditions.</p> <ul style="list-style-type: none"> • Terms and Conditions, Section I-F (copy of each page in order) (pages 21-49).
<u>Item 2:</u>	Page 12 of 128, Tab 9:, it refers to Form L (page 127). Please confirm that this text should have referred to Form K instead of Form L.
<u>Background:</u>	None Provided
<u>CES Response:</u>	Please refer to Addendum #2, Page 11.
<u>QUESTION 4</u>	
<u>Submitted by:</u>	Katie Greczylo kGreczylo@cce-inc.com Received July 30, 2009
<u>Item 1:</u>	Page 67 states, “The Offeror represents what portion of the R.S. Means total cost (including overhead and profit) will be charged the CES Member/Participating Entity for construction costs.” Please confirm that this means that the contractor is to use the “Total Incl O&P” column of the RS Means book to price this contract.
<u>Background:</u>	<p>RFP 2009-021, Section II: Scope of Work, Q: Cost and Price Submittal, Item 6, b, Page 67.</p> <p>1) The Offeror represents what portion of the R.S. Means total cost (including overhead and profit) will be charged the CES Member/Participating Entity for construction costs. A bid cost of 92% indicates that the contractor will charge the Means Total Cost for each assembly item times .92 as the billable amount; a bid cost of 102% indicates that the contractor will charge the Means Total Cost for each assembly item times 1.02 as the billable amount. Factors affecting cost include quality of materials, productivity of labor force, size of project, environmental and site conditions. Therefore, note the following:</p> <ol style="list-style-type: none"> a) The individual item cost will not include New Mexico Gross Receipt Tax (NMGRT), which will be listed as a separate line item. b) Bonding costs will be listed as a separate line item. c) Travel and per diem costs will be included as part of the Offeror’s

	<p>multiplier/factor and will not be allowed as a separate line item for projects one hundred fifty (150) map miles or less from the home location of the contractor and/or subcontractor (round-trip).</p> <p>d) In preparing a proposal for a project further than one hundred fifty (150) map miles (round-trip) from the home location of the contractor and/or subcontractors providing the products and/or services, to cover these projects the Offeror will proposed an additional multiplier/factor to be added to normal hours, other than normal hours and federal funded project factors. For example if the offeror’s normal hours, projects over \$60,000 in 0.92 and they propose a 0.05 factor for projects over 150 miles the factor to be applied to the project will be 0.97.</p> <p>e) If overtime is required to meet the CES Member’s/Participating Entity’s timelines or project requirements, the contractor will utilize the appropriate multiplier/factor.</p> <p>f) Within R.S. Means there are modifiers that can be applied due to circumstances and conditions such as season of the year, weather conditions, building code requirements, safety and environmental concerns, etc. If a project’s quote/cost proposal requires any of these modifiers, they must be identified and presented to the Member/Participating Entity for its approval prior to them being utilized to calculate a project’s cost.</p>			
<u>CES Response:</u>	In response to your question, each item within RSMeans indicates the various components that make up the individual items total price and O&P is one of them. Yes, the individual item’s cost will include O&P.			
<u>Item 2:</u>	It seems that there are conflicts between the Product Number and Product Name on the price schedules in Exhibits 5-1 through 5-8. a. GRG-R1-OTNH-SWR has a Product Name of “Other than Normal Hours Not Requiring State Wage Rates.” b. GRG-R1-OTNH-NSWR has a product name of “Normal Hours Not Requiring State Wage Rates.” Please clarify.			
<u>Background:</u>	None Provided			
<u>CES Response:</u>	<p>RFP2009-021, Change has been made in revised Exhibit 5.</p> <table border="1" data-bbox="505 1352 1385 1656"> <tr> <td data-bbox="505 1352 743 1656">GRG-R1-OTNH-NSWR</td> <td data-bbox="743 1352 992 1656">Region-1, Other Than Normal Hours Not Requiring State Wage Rates</td> <td data-bbox="992 1352 1385 1656">Region-1, Other than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is less than \$60,000, not requiring state/federal wage rates.</td> </tr> </table>	GRG-R1-OTNH-NSWR	Region-1, Other Than Normal Hours Not Requiring State Wage Rates	Region-1, Other than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is less than \$60,000, not requiring state/federal wage rates.
GRG-R1-OTNH-NSWR	Region-1, Other Than Normal Hours Not Requiring State Wage Rates	Region-1, Other than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is less than \$60,000, not requiring state/federal wage rates.		
<u>Item 3:</u>	Exhibits 5-1 through 5-8 do not include Product Numbers/spaces for Other Than Normal Hours Federally Funded projects (neither greater than \$60K nor less than \$60K). Should these two items be added to the end of the pricing sheets in Exhibits 5-1 through 5-8?			
<u>Background:</u>	None Provided			
<u>CES Response:</u>	RFP 2009-021, Change has been made in revised Exhibit 5.			

	GRG-R1-FD-OTNH-FWR	Region-3, Federal Funded Projects Other Than Normal Hours Requiring Federal Wage Rates (project cost in excess of \$2,500)	Region-3, Other than Normal Working Hours (As defined in the RFP). Factor for federal funded projects when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates.
	GRG-R1-FD-OTNH-NFWR	Region-3, Federal Funded Projects Other Than Normal Hours, Not Requiring Federal Wage Rates (project cost less than \$2,500)	Region-3, Other than Normal Working Hours (As defined in the RFP). Factor for federal funded projects in other than normal hours when the total project cost is less than \$2,500, not requiring federal wage rates.
Item 4:	It seems that there are conflicts between the Product Number and Product Name on the price schedules in Exhibits 6-1 through 6-8. a. ALTR-R1-OTNH-SWR has a product name of “Other Than Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology.” b. ALTR-R1-OTNH-NSWR has a product name of “Normal Hours Not Requiring State Wage Rates. Alternative Pricing Methodology.” c. The product name and description of ALTR-R1-OTNH-FWR and ALTR-R1-OTNH-NFWR make no reference to Alternative Pricing Methodology.		
Background:	None Provided		
CES Response:	RFP 2009-021, Change has been made in revised Exhibit 6.		
	ALTR-R1-FD-NH-FWR (6e)	Region-1, Federal Funded Projects Normal Hours Requiring Federal Wage Rates. Alternative Pricing Methodology	Region-1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays). Factor for work in normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates, involves Federal Funds. To be applied to the Alternative Pricing Methodology
	ALTR-R1-FD-NH-NFWR (6f)	Region-1, Federal Funded Projects Normal Hours Not Requiring Federal Wage Rates. Alternative Pricing Methodology	Region-1, Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. Mondays-Fridays). Factor for work in normal hours when the total project cost (job order) is less than \$2,500, not requiring federal wage rates, involves Federal Funds. To be applied to the Alternative Pricing Methodology.

	ALTR-R1-OTNH-FWR (6g)	Region-1, Federal Funded Projects Other Than Normal Hours Requiring Federal Wage Rates. Alternative Methodology	Region-1, Federal Funded Other Than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is in excess of \$2,500, requiring federal wage rates. To be applied to the Alternative Pricing Methodology.
	ALTR-R1-OTNH-NFWR (6h)	Region-1, Federal funding Other Than Normal Hours Not Requiring Federal Wage Rates Alternative Methodology	Region-1, Federal Funded Other than Normal Working Hours (As defined in the RFP documents). Factor for work performed in other than normal hours when the total project cost (job order) is less than \$2,500, not requiring federal wage rates. To be applied to the Alternative Pricing Methodology.
<u>Item 5:</u>	Given the modifications to Exhibits 5 and 6 as a result of Addendum 2 and the above questions, would CES consider reissuing an amended version of Exhibits 5 and 6 so all bidders are using the same bid forms?		
<u>Background:</u>	None Given		
<u>CES Response:</u>	Please find revised Exhibit 5 and 6 for RFP 2009-021		
<u>Item 6:</u>	Paragraph B.6 on pages 99-100 appears to be missing two of the factors listed in Exhibits 6-1 through 6-8. The Alternative Pricing Methodology for work performed during normal hours when the total project cost is less than \$2,500, not requiring Federal wage rates, and the Alternative Pricing Methodology for work performed outside of normal hours when the project cost is greater than \$2,500, requiring Federal Wage Rates, are both absent from paragraph B.6. Please clarify how these items will be weighted in the evaluation, and how they will impact the other factors' weightings.		
<u>Background:</u>	None Provided		
<u>CES Response:</u>	Please refer to CES response to Harris Blankenship, national@qwestoffice.net , Received July 29, 2009 above.		
<u>Item 7:</u>	Please clarify if the discount to the alternative pricing methodology is to be applied to the quoted cost, as per the example on page 40, or to the total price including overhead and profit, as per the example on page 98.		
<u>Background:</u>	RFP 2009-021, Section I: Instructions to Offerors, F: Listing of General Terms and Conditions, Page 39 Pricing-Alternative Method of Costing: This method covers any product and service not covered by an established and approved pricing system (Gordian/RSMMeans), price list or is a custom design and manufactured to meet the requirements of an individual project or sole source. The alternative cost is calculated as follows:		

	<ol style="list-style-type: none"> 1. The Offeror must prepare, issue, and receive three written quotes from available suppliers and select the supplier that offers the products and services that meets the stipulated requirements and specifications and the most cost effective solution. All quotes must be made available upon request. 2. The Offeror must indicate the percent of overhead and/or markup as part of their response to be added to these costs to obtain the normal and customary retail price. 3. The Offeror must indicate the percent of discount offered to CES and its Members/Participating Entities on the normal and customary retail price. 4. The CES price is calculated by taking the product and services cost to the Offeror plus the indicated percent of profit/overhead to equal the normal and customary retail price. The Offeror will then subtract the approved CES discount to obtain the CES price. Example: item cost \$1,000; percent of profit/overhead of 20% equals retail price of \$1,200; less the CES discount of 10% or \$100 equals the CES price of \$1,100. <p>RFP 2009-021, Section II: Scope of Work, Lot 2 Cost and Price Submittal, D: Alternative Pricing Methodology, Item, Page 98.</p> <ol style="list-style-type: none"> 3. Once the quote to be utilized in the project's quote/cost proposal is approved, the contractor will take the total on the quote and apply the percentage awarded to establish the normal and customary standard/retail price. For example, the total cost of the quote /cost proposal is ten thousand (\$10,000) dollars and the Contractor's awarded percentage is eighteen percent (18%), the standard/retail price would be determined by taking \$10,000 multiplied by 1.18 equals \$11,800. In developing this percentage, the Offeror must take into account any non-construction general conditions and include them as part of its percentage. 4. The CES price would be calculated by taking the alternative standard/retail price of \$11,800 and multiply it by the Contractor's percentage awarded as the CES discount of the alternative standard/retail price of five percent (5%). \$11,800 multiplied by .05 equals \$590 the CES discount and by taking \$11,800 the standard/retail pricing and subtracting \$590, the CES price of \$11,210 would be made a part of the project's quote/cost proposal. 5. The Offeror, as part of its cost submittal, will propose a percentage that includes the Offeror's overhead, markup and profit. 6. The Offeror, as part of its cost submittal, will propose a percentage that reflects the amount of discount offered to CES and its Members/Participating Entities to establish
<p><u>CES Response:</u></p>	<p>The sample calculation/math is wrong and the CES price should be \$1,080 instead of \$1,100.</p> <p>Change From:</p> <ol style="list-style-type: none"> 4. The CES price is calculated by taking the product and services cost to the Offeror plus the indicated percent of profit/overhead to equal the normal and customary retail price. The Offeror will then subtract the

	<p>approved CES discount to obtain the CES price. Example: item cost \$1,000; percent of profit/overhead of 20% equals retail price of \$1,200; less the CES discount of 10% or \$100 equals the CES price of \$1,100.</p> <p><u>Change to:</u></p> <p>5. The CES price is calculated by taking the product and services cost to the Offeror plus the indicated percent of profit/overhead to equal the normal and customary retail price. The Offeror will then subtract the approved CES discount to obtain the CES price. Example: item cost \$1,000; percent of profit/overhead of 20% equals retail price of \$1,200; less the CES discount of 10% or \$120 equals the CES price of \$1,080.</p> <p>In response to the question the CES discount is applied after the quoted prices and the percent of overhead and profit has been applied. In the example quoted price is \$1,000 the amount of overhead and profit is \$200 and the normal and customary retail price is \$1,200. The CES discount is \$120 and therefore, the CES price is \$1,080.</p>
QUESTION 5	
<u>Submitted by:</u>	<p>Katie Greczylo kGreczylo@cce-inc.com Received July 30, 2009</p>
<u>Question:</u>	<p>Paragraph C.7.f.6 on page 98 states that the Lot 2 factors will be adjusted by the ENR Construction Cost Index. Please confirm that this is correct.</p>
<u>Background:</u>	<p>RFP 2009-021, Section II: Scope Of Work, Lot 2 Cost and Price Submittal, C: RSMMeans Pricing Methodology, f. Contractor's R.S. Means factor/multiplier, Page 97.</p> <p>6) The Offeror's awarded multiplier/factor will be adjusted on the Offeror's CES contract anniversary date by applying the escalation/de-escalation as measured by the Construction Cost Index (CCI) published in the ENR (formerly known as Engineering News and Record).</p>
<u>CES Response:</u>	<p>It should be first noted that each year in December, the RSMMeans pricing books/program (pricing and cost information) is updated to reflect the current construction market at that point in time. However, within the last several years there have been market conditions, world events and/or natural disasters that have impacted either or both the construction product costs and/or the construction costs during the calendar year (Jan-Dec). Therefore, by having this provision as part of its contract terms and conditions, contractors can make adjustments if such events/situations/conditions should arise and the current RSMMeans' pricing needs to be adjusted to provide relief to all contractors who offer projects under this pricing methodology. The reference to ENR and CCI established a national recognized measure to base these adjustments on.</p> <p>In response to the question: Yes, based on the above information an adjustment may occur.</p>

If you have any questions regarding this Addendum, please contact my office.

By dating, signing and returning this page, the offeror acknowledges receipt of this Addendum.
(Please place behind Tab 1 of your response)

Date: _____

Company Name (Print): _____

Printed Name: _____

Signature: _____