




REQUEST FOR PROPOSAL
RFP 2005-01

ADDENDUM NO. 1

To: Prospective Vendors

From: Llew F. Perry 
Cooperative Educational Services

Date: Monday, June 28, 2004

Cooperative Educational Services (CES) has received questions regarding RFP 2005-01 by e-mail. The following are the responses to the questions asked.

Submitted by: Sandy Dunbar/Maximus

Questions:

In reviewing your RFP for CES, we had a few questions that we would appreciate you answering for us:

- On page 8, Tab 5, - It states to include acceptance of Categorical Terms and Conditions (second line of page 38). How is this different than Tab 3 request to Acceptance of all Terms and Conditions (page 38) be signed. Are we supposed to include in Tab 5 a copy of the **Categorical** Terms and Conditions with a page stating we will accept them with a written response to each of them?
- Who is your current vendor and why are you putting this contract out for bid?
- Can you tell us the number of students and the number of medicaid eligible students the cooperative currently supports?
- Can you tell us the current amount of revenue to the cooperative and schools this program (DSC) has achieved the last few years?
- What has been the biggest challenge for the current vendor? Biggest concern by CES of the current vendor?

Responses:

- CES has two sets of terms and Conditions. The first (pages 11-24) are general terms and conditions that are standard to all our solicitations. The second set deal only with the specific category and related areas (category page 28, area 1 pages 30-31, area 2 page 34, area 3 pages 36-37, and area 4 pages 39 and 40). After tab 3, insert a copy of the general terms and conditions and place page 49 after these pages with a signature of acceptance of the General Terms and Conditions – top signature (and listed exceptions). After tab 5, insert a copy of the categorical and area terms and conditions and place page 49 after these pages with a signature of acceptance of the Categorical Terms and Conditions – bottom signature (and listed exceptions). This is per the instructions on page 7 (see tab 3) and page 8 (see tab 5)
- Our current vendor is Mecca Tech. They were awarded through a competitive solicitation and that solicitation has a termination date of November 1, 2004. This is the third time we have bid this service.
- No I can not tell you the number of Medicaid eligible students. Our records include number of claims paid, value of claims paid, amount invoiced to member and amount paid to contractor.

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Year	Schools revenue	CES revenue
01-02	\$3,141,513	\$26,467
02-03	\$747,418	\$6,297
03-04	\$2,703,976	\$22,781

- The greatest challenge of any vendor is to make certain districts choose CES as their third party administrator and that the state adequately funds the program. I choose not to comment regarding concerns by CES of the current vendor.

Corrections:

Two typographical errors have been found, and should be corrected as follows:

Page 29, line 11 should be corrected to read
release and/or use covered DSC program information.

Page 31, line 12 should be corrected to read
That is disallowed or denied by New Mexico Human Services Department – Medical Assistance Division.

By dating, signing and returning this page, the offeror acknowledges receipt of Addendum No. 1. (Please place behind Tab 1 of your response.)

Date

Company Name (please print)

Print Name

Signature