

Your New Mexico Purchasing Cooperative

CES

NEWSLETTER

February 2019

Our Ancillary Department

The CES Ancillary Department provides services to over 105 districts/charters throughout the state of New Mexico. The practice of working with districts to help staff positions that are hard to fill started 30 years ago when school districts from around the state needed help locating and placing staff. We are committed to working with districts to hire experienced staff for them whether we place them as our own employees or we refer them for direct hire by the district. Within the past couple of years, the requirement that Physical Therapists and Audiologists must have a PhD in order to be licensed has made it even more difficult to recruit staff for school placements.

We provide therapists and staff to schools as follows:

Speech Language Pathologists, Occupational Therapists, Social Workers, Rehab Councilors, Recreation Therapists, Teachers of the visually impaired, Adaptive Physical Education staff, Physical Therapists, Registered Nurses, Physical Therapy Assistants, Occupational Therapy Assistants, School Psychologists, Audiologists, Teachers to assist with file reviews and IEP's, Clinical Psychologists and Nurse Practitioners

The benefits associated with employment through CES are:

Flexibility for schools and staff. Many districts in New Mexico and many Charters may need a provider for only a half day per week which is very difficult for them to find. CES can place a provider in several schools to make up the amount of time that the providers would like to work while allowing the charter or district the ability to have staff that they need for a portion of a day.

Should you have any question about our services, please feel free to contact:

Anne T. Tafoya, PhD
Director for Ancillary Services
(505) 344-5470 extension 103
atafoya@ces.org



Procurement News

RECENT AWARDED CONTRACTS:

New RFPs issued (see website for details):

- 2019-023** Renewable Energy Solar Design and Install
- 2019-034** Renewable Energy Wind Design and Install
- 2019-014** Indoor and Outdoor Athletic Recreational Lighting Systems
- 2019-015** Auditorium Lighting and Rigging
- 2019-016** Indoor and Outdoor Scoreboards, Marquees, Message Boards, Street Signs, and Building Signage

RECENT EXPIRED/CANCELLED CONTRACTS:

Canceled RFP, no award (Re-issue date: TBD):

- 2019-009** Guard and Security Services

Contract Terminations:

- 15-01P-C001-78** Dimar Systems – Fire Extinguishers & Fire System Maintenance, Repair, Replacement
- 17-03N-C1010-ALL** CB Technologies – Desktop, Laptop, Tablet, Parts and Repair Services
- 2016-003 914-280 FMR** Fix My Roof – Gordian-JOC Source of Roofing and Protective Coating Products

Calendar & Events

ANCILLARY: CPI FULL COURSE

LOCATION: CES Offices, 4260 Balloon Park NE

DATE: Feb. 9th & 16th **TIME:** 8:30am **REGISTER:** [Here](#).

This course will span over two consecutive Saturdays, from 8:30 to 3:30p and is intended for CES Ancillary Staff. Both days are required to be completed. If you are not CES staff, please contact the office for details.

NM EDGE: PUBLIC PURCHASING RECERTIFICATION

LOCATION: CNM Montoya Campus, Albuquerque or LC Online

DATE: Feb. 20th **REGISTER:** www.edge.nmsu.edu

The NM EDGE is pleased to announce that the Public Purchasing Foundation Classes & Culminating Test program will be offered quarterly in Albuquerque! Our classes are taught face to face by experts in the field, that have worked in New Mexico procurement for years. You'll have the opportunity to engage in discussion and activities, and receive useful templates and resources.

TAP WORKSHOPS: *(Click workshop titles for more info.)*

Writing FBA's & BIP's **DATE:** Feb. 11th

The Autism Toolbox **DATE:** Feb. 12th

The Basis of Reading Instruction **DATE:** Feb. 13th

Proactive Approaches to Behavior Change **DATE:** Feb. 19th

The Effective Classroom **DATE:** Feb. 21st

Writing FBA & BIP **DATE:** Feb. 22 (Hobbs, NM)

PRESIDENTS' DAY **DATE:** Feb. 18th

CES Offices will be closed on Presidents' Day.

February 2019

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

PRE-PROPOSAL MEETING @CES OFFICES

DATE: Feb. 6th **TIME:** 1:30 pm

2019-014 Indoor & Outdoor Athletic Recreational Lighting Systems; **2019-015** Auditorium Lighting & Rigging; **2019-016** Indoor & Outdoor Scoreboards, Marquees, Message Boards, Street Signs, & Building Signage

NMASBO WINTER CONFERENCE

DATE: Feb. 13-15th **REGISTER:** [Here](#).

NMSBA BOARD INSTITUTE CONFERENCE

DATE: Feb. 21-23rd **INFO:** [Here](#).

VALENTINE'S DAY **DATE:** Feb. 14

NATIONAL TORTILLA CHIP DAY **DATE:** Feb. 24



The Value of Proposal Review

Have you ever taken your car to a mechanic with the hope that they treat you fairly on the price of the repairs? Have you ever struggled to understand exactly what repairs were made, why they were made and why they cost so much? Buying a construction project can bring on these same concerns especially when it comes to price. For most people taking a car to a mechanic is an exercise in trust that can lead to stress and much of the stress is driven by the fact that the mechanic knows far more than we do about our car and therefore could take advantage if they choose to. The same concerns can surround your purchase of a \$50,000 construction project. Wouldn't it be nice if there was a program that leveled the playing field and assured you that you don't have to be construction expert to purchase a construction project?

When buying from Cooperative Educational Services Job Order Contracting (JOC) Program one of the added values you receive is the surety that the JOC cost proposal you have recently received has been reviewed for contract and scope of work compliance. If any item in the proposal cannot be supported by the drawings or scope of work the contractor is instructed to remove the unsupported item, revise their proposal, and resubmit in a timely manner. This review process is designed to protect each CES member and insure you that you are not paying too much. This added value helps to contain costs and levels the playing field. Contractors are in the business of construction. It is all they do day in and day out. Business officials are in the business of procuring goods and services for their districts and on occasion they buy a construction project. They also procure everyday day items such as copy paper and propane. The business official has to be an expert in procurement and is never afforded the luxury of just buying construction projects, therefore their expertise must be spread around the many different needs of their district. While many are proficient in construction terminology many are not. Many are proficient in group health insurance or the purchase of text books. These business officials are at a disadvantage when the occasional construction project comes along and the contractor could exploit this lack of construction knowledge with unsupported line items or inflated quantities. When this occur the CES member pays more than they should.

Cooperative Educational Services offers proposal review services for both the RS Means and Gordian based JOC programs. The next time you receive a proposal from either system make sure to take advantage of the proposal review services and level the playing field.



GORDIAN[®]

CES Contact Info

Jim Barentine

Director for Southern Services
Email: Jim@ces.org
Phone: 575.646.5965
Fax: 866.877.0629

Kelly Bassham

Business Office Specialist
Email: Kelly@ces.org
Phone: Ext 135

Paul Benoit

Manager Northern Services, REAP
Email: Paul@ces.org
Phone: 575.562.2922
Fax: 575.562.2523

Minnie Bresler

Receptionist
Email: Minnie@ces.org
Phone: Ext 101

Adela Chavez

Ancillary Admin Assistant
Email: adela@ces.org
Phone: Ext 111

David Chavez

Executive Director
Email: David@ces.org
Phone: Ext 109

Trish Delicino

Payroll Specialist
Email: Trish@ces.org
Phone: Ext 122

Elizabeth Diaz

Member Service Representative
Email: ediaz@ces.org
Phone: Ext 115
Fax: 505.715.5822

Holly Goodall

Member Service Representative
Email: hgoodall@ces.org
Phone: Ext 104
Fax: 505.715.5826

Diane Hajek

Member Service Representative
Email: dhajek@ces.org
Phone: Ext 137
Fax: 505.715.5826

Kim Lanoy-Sandoval

SITE Senior Trainer
Email: kim@ces.org
Phone: 505.385.0363

Angelina Malone

Social Media & Admin Assistant
Email: Angelina@ces.org
Phone: 575.646.5965

Margaret Mikelson

Member Service Representative
Email: Margaret@ces.org
Phone: Ext 126
Fax: 505.715.5824

Karen Morris

Member Service Representative
Email: Karen@ces.org
Phone: Ext 107
Fax: 505.715.5823

Leslie Neely

Executive Admin Assistant
Email: Leslie@ces.org
Phone: Ext 127

Lori O'Rourke

Business Services Coordinator
Email: Lori@ces.org
Phone: Ext 128

Natasha Orona

Financial Specialist/Collections
Email: Natasha@ces.org
Phone: Ext 106

Pam Reed

Member Service Representative
Email: Pam@ces.org
Phone: Ext 125
Fax: 505.715.5821

Lisa Romo

Procurement Admin Assistant
Email: lromo@ces.org
Phone: Ext 116

Gustavo Rossell

Procurement Manager
Email: Gustavo@ces.org
Phone: Ext 117

Elena Salazar

SITE Coordinator
Email: elena@ces.org
Phone: Ext 136
Fax: 505.344.9343

Brad Schroeder

IT Manager
Email: Brad@ces.org
Phone: Ext 114

Jacklyn Serrano

Member Service Representative
Email: Jacklyn@ces.org
Phone: Ext 134
Fax: 505.715.5826

Robin Strauser

Deputy Executive Director
Email: Robin@ces.org
Phone: Ext 108

Anne Tafoya

Director of Ancillary Services
Email: Atafoya@ces.org
Phone: Ext 103

Teri Thelemaque

Ancillary Admin Assistant
Email: teri@ces.org
Phone: Ext 119

John Tortelli

Procurement & Contract Specialist
Email: Johnt@ces.org
Phone: Ext 129

Gary Tripp

Human Resources Director
Email: gary@ces.org
Phone: Ext 112

Joe Valencia

Procurement & Contract Specialist
Email: Joe@ces.org
Phone: Ext 124

Address: 4216 Balloon Park Road NE, Albuquerque NM, 87109 | **Office:** 505.344.5470 **Fax:** 505.344.9343