

SOLE SOURCE PROCUREMENT JUSTIFICATION

Pursuant to New Mexico Procurement law, NMSA 1978 13-1-126, CES Procurement Department will post this Sole Source Procurement Justification for 30 days prior to any purchase of goods/services.

Date of Request: 5/1/2023

Request Submitted by: Gustavo Rossell

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Title: CES Procurement Manager

Phone: (505) 344-5470

Proposed Vendor: Starlink

Estimated Spend: \$900,000.00

Contact: Summer Davis

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Proposed Term: One (1) year

Title: Customer Support Supervisor

Description of Products / Services to be procured

Starlink is the world's first and largest satellite constellation using a low Earth orbit to deliver broadband internet capable of supporting streaming, educational content, video calls and more.

Leveraging advanced satellites and user hardware coupled with Starlink's deep experience with both spacecraft and on-orbit operations, Starlink delivers high-speed, low-latency internet to students in underserved broadband locations throughout New Mexico.

Starlink Kits arrive via mail with all the necessary hardware to connect to the internet including a Starlink dish, wireless router, and power supply. Throughput availability is offered on a "best effort" basis depending on neighboring network activity with no explicit Service Level Agreement. Procurement of Starlink Kit and Services shall follow the standard Starlink Angel Account flow for education including online fulfillment of individual orders and end-users' acceptance of Starlink Service Terms. Pricing excludes any applicable taxes or fees. Customers are solely responsible for compliance with, and implementation of, requirements under the Children's Internet Protection Act, as applicable. In addition to the hardware, this request is also for monthly/yearly subscription of Starlink broadband internet service.

Basis for Sole Source Request

The only source of Starlink products and services for all private or public K-12 education institutions is Starlink through their Starlink Education channel.

1. StarLink does not have channel resellers for home equipment and subscriptions.
2. Equipment and broadband service are procured directly from StarLink
3. Because StarLink uses low orbit satellites, the download and upload speeds allow for multiple students in a household to connect and use the service concurrently, unlike other satellite services.

Requestor Signature:



Date: 5/1/2023

