Simplify procurement.
Maximize results.

EXECUTIVE COMMITTEE MEETING
Tuesday March 17, 2026
Sandia Resort & Casino – Hummingbird Room A
30 Rainbow Rd., Albuquerque, NM 87113
Albuquerque, NM 87123
2:00-4:00PM

A. Call to Order

B. Roll Call

C. Approval of Agenda*

D. Approval of Minutes – February 4, 2026

Agency Communications
- a. Partnerships – Elisa Begueria
  - i. NMCCS – Erik Bose
  - ii. NMCEL – Stan Rounds
  - iii. NMPED – Yvonne Garcia
  - iv. NMSBA – Joe Guillen
  - v. Higher Education (4yr) – Dr. Sandra Rodriguez
  - vi. Higher Education (2yr) – Dr. Charley Carroll
- b. Finance – Elisa Begueria
- c. Scholarship – Lauren Laws
- d. Policy – Johnna Bruhn

E. Program Overview/Reports
- a. CTE Update
- b. Strategic Plan
- c. Reports from Professional Development Providers

F. Administrative Reports
- a. Directors
  - i. Finance- Robin Strauser*
  - ii. Ancillary- Lianne Pierce*
  - iii. Procurement- Doug Marshall*

iv. Northern Services/REAP- Paul Benoit*
v. Technology- Doug Marshall*
vi. Southern Services- Jim Barentine*
vii. Human Resources-Yvonne Tabet*

b. Executive Director – David Chavez*
   i. Request a 3% compensation increase for CES core staff.
   ii. Request that we provide a 2% incentive bonus to all CES core staff for the 2025-2026 fiscal year.
   iii. The CES Executive Director recommends a one (1) percent salary increase for the Ancillary Staff for the 2025-2026 fiscal year.

G. Personnel – Report
   a. Staff Contracts and Resignations*

H. Consent Agenda
   a. Approval of Checks*
   b. Profit/Loss and Balance Sheets*
   c. RFB & RFP Awards

I. Setting Next Meeting Dates
   a. Thursday June 4, 2026, 2–4:00PM in conjunction with NMSBA School Law Conference location TBD
   b. Tuesday July 14, 2026, 3–5:00PM Marriott ABQ Pyramid North in conjunction with NMCEL

J. Adjournment

All items on agenda are subject to action by CES Executive Committee

*Included in Advance Packet Mailing

CES Executive Committee Meeting
Minutes
February 4, 2026

Call to Order:
The meeting was called to order at approximately 5:00 p.m. by President Elect, Elisa Begueria. The meeting notice, agenda, and accompanying documents were disseminated to attendees 10 days prior to the meeting via email and posted on the CES' website.

Roll Call:
Members Present:

Elisa Begueria – Lake Arthur	President
Brian Snider – Jal	Past President
Lauren Laws – Aztec	Region I
Michelle Gonzales – Penasco	Region II
Johnna Bruhn – Mosquero	President Elect
Keith Durham – Grady	Region V
Dr. Gerry Washburn – Carlsbad	Region VI
William Hawkins – Silver City	Region VIII
Erik Bose – ABQ Charter Academy	NMCCS
Dr. Charley Carroll	NMCEL
Deputy Secretary Yvonne Garcia	NMPED

Members Absent:

Dr. Cindy Sims – Estancia	Region IV
Cody Patterson – Carrizozo	Region VII
Joe Guillen	NMSBA
Dr. Sandra Rodriquez	NM Higher Ed
Stan Rounds	NMCEL

Non-Members Present:

David Chavez	CES Executive Director
Teresa Salazar	CES Chief Operating Officer
Norma Henderson	CES Finance Manager
Gustavo Rossell	CES Director of Procurement
Paul Benoit	CES Northern Services Manager
Doug Marshall	CES IT Director
Jim Barentine	CES Southern Services Manager
Dr. Kimberly Mizell	CES Site Director
LeAnne Gandy	CES Director of Leadership Development
Alexis Esslinger	CES LEAP Director

Quorum:
CES Board Policy states that attendance by one third of the Executive Committee constitutes a quorum.

This was, therefore, a duly convened meeting of the CES Executive Committee.

Approval of Minutes: A motion was made by Brian Snider seconded by William Hawkins to approve the minutes of the October 14, 2025, meeting with a correction to remove Mr. Hawkin's name from the list of absent committee members.

Approval of Agenda:
A motion was made by Erik Bose seconded by Michelle Gonzales to approve the agenda for the February 4, 2026, Executive Committee meeting.

Agency Communications:
The following reports were presented

NMCCS – Erik Bose
Matt Pahl, the Executive Director of Public Charter Schools of New Mexico has resigned.

NMCEL – Stan Rounds
Not present. No report given.

NMPED – Deputy Secretary Yvonne Garcia
Legislative Updates:
-Literacy Map presented on the Senate floor today, scheduled to move to the House on Friday 2/6.
-Office of Special Education on the Senate floor today, expected to move to House on Friday 2/6.
-Cellphone Bill read on the Senate floor today, advances to the Senate Education Committee on Friday 2/6.
-Distance Learning Bill, ongoing concerns, and issues have been raised. A working group meeting is scheduled with Senator Soules on Thursday 2/5 to review and develop necessary amendments for committee subgroup approval.

NMSBA – Joe Guillen
Not present. No report given.

Higher Education (4yr) – Dr. Sandra Rodriquez
Not present. No report given.

Higher Education (2yr) – Dr. Charley Carroll
A meeting was recently held with Mr. Chavez, Mr. Snider, and Mr. Hatch to establish a partnership to provide dual credit opportunities for Lea County students.

NMJC continues to be a big supporter of CES and currently has approximately $90 million in active construction projects on campus. Other institutions frequently reach out NMJC for recommendation. Luna Community College is in the process of constructing new student housing and inquired about recommended vendors; it was recommended that they utilize CES vendors and general contractors to complete their project.

Finance – Elisa Begueria
A full report is included in the packet.

Scholarship – Johnna Bruhn

The CBA scholarship is awarded to an educational assistant from the home district of the sitting president. This year it will be given to an education assistant from Lake Arthur.

Policy – Johnna Bruhn
A committee will be formed in April to review the policy and make any necessary revisions. The revised policy will then be submitted to the full board for review and presented to the board for approval at the Annual Conference.

Administrative Reports

Finance
A full report is included in the packet.

Ancillary
A full report is included in the packet.

Procurement
A full report is included in the packet.

Northern Services/REAP
A full report is included in the packet.

Technology
A full report is included in the packet.

Southern Services
A full report is included in the packet.

Human Resources
A full report is included in the packet.

Executive Director Reports:

A full Administrative Report is included in the packet.

CES has a contract with AAIS to conduct the math initiative for 13 school districts. Chelsey Bradley, the Chief Operating Officer, provided a brief overview of the work AAIS provides. AAIS offers services with cohort training, site visits, virtual training, learning management systems and support for administrators.

AAIS met with superintendents today to discuss conducting a midpoint audit, as the study has reached its half-way point. The proposed audit will assess each district's current level of implementation and outline a roadmap to meet their goals by the end of the six-year study.

AAIS emphasized the importance of maximizing time with each district and reducing gaps between sessions. For the upcoming year it is proposed to schedule back-to-back cohorts beginning in August with site visits in September, begin another cohort in October with site visits in November/December and cohort again in January and site visits to follow.

Mr. Chavez requested permission of approval to continue the CES Professional Development programs and put into the budget for the 2026-2027 fiscal year.

A motion was made by Johnna Bruhn seconded by William Hawkins to continue the CES Professional Development Programs and include funding in 2026-2027 budget. Motion passed unanimously.

Mr. Chavez requested permission to apply the same salary increase for our CES Ancillary Staff, at the same percentage that is approved for teachers. CES has attempted to provide the same compensation increases for our Ancillary staff, which is approved by the majority of school districts. This allows CES to remain competitive and assist us in recruiting staff for our participating districts.

A motion was made by Brian Snider, seconded by Lauren Laws to approve the Ancillary Staff salary increase. Motion passed unanimously.

Mr. Chavez requested permission to reschedule our CES Board meeting to coincide with the NMCEL summer conference. Due to low attendance, we plan to discontinue the CES Leadership Conference, which previously hosted our annual Board meeting. After speaking with Mr. Rounds, he agreed to let CES use one of the summer conference luncheons for our Board meeting.

A motion was made by Lauren Laws and seconded by Michelle Gonzales to change the date of the Leadership Conference to coincide with NMCEL Summer Conference. Motion passed unanimously.

Mr. Chavez requested approval of the American Alliance for Innovative Systems (AAIS) Six-Year Study contract for 2026-2027 in the amount of $635,740.00. This contract supports twelve of the thirteen school districts in the six-year study.

A motion was made by Brian Snider and seconded by Johnna Bruhn to approve the AAIS Six-Year Study contract for the 2026-2027 budget. Motion passed unanimously.

Mr. Chavez requested approval of AAIS Contract to conduct program audits of the thirteen districts in the six-year study total budget of $138,000.00.

A motion was made by Johnna Bruhn and seconded by Lauren Laws to approve the AAIS program audits and budget. Motion passed unanimously.

Personnel Report – Mr. Chavez stood for questions. No questions were asked.

Consent Agenda
A motion was made by Johnna Bruhn, seconded by Lauren Laws to approve the consent agenda as presented. Motion passed unanimously.

Setting Next Meeting Dates

a. Tuesday, Tuesday, March 17, 2026, 2-4:00PM, Sandia Resort & Casino
b. Thursday, June 4, 2026, 2-4:00PM – Site to be determined.

A motion was made by Brian Snider to adjourn, seconded by William Hawkins. Motion passes unanimously.

Meeting adjourned.

Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
March 17, 2026
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Robin Strauser, Chief Financial Officer
Administrative and Finance Report

This report reflects financial activity through February 2026.

Finance:

As of February 28, 2026, CES had total revenue of $214,744,717 and SSC had total revenue of $322,875. Total combined revenue was $215,067,591 compared to total combined revenue of $228,498,707 for February 2025. This is a 5.9% decrease, or $13,431,115 less revenue this year compared to last year.

As of February 28, 2026, CES had an operating loss of $713,803 and SSC had a profit of $247,161. Together, both entities posted a combined loss of $466,642 for the period.

As of February 28, 2026, CES's combined Net Fund Balance is $21,920,494.

Through February 28, 2026, CES staff had approved a total of $351.3 million in purchase orders. Of this amount, Direct Purchase orders accounted for $112.9 million, while Traditional purchase orders—including Gordian and RS Means—amounted to $239.1 million. Purchase order approval decreased by $17.5 million compared to the $368.8 million approved in the previous year.

The Business Department team has been diligently engaged in preparation for the implementation of new accounting and payroll systems. The projected go-live date has been revised to support the development of the interface for the new accounting system. This interface is designed to eliminate redundant data entry across multiple platforms and enhance operational efficiency. Assuming no additional delays occur in the interface development process. Meanwhile, payroll staff are actively processing payroll within the new system and conducting comprehensive training sessions for both managers and employees.

Budget:

CES Executives will soon start preparing the FY2026-2027 budget.

Audit:

CES will need to obtain quotes for services for an audit firm for the financial and compliance audit for the FY2026 fiscal year. The audit will begin at the end of July or early August. The Jaramillo Accounting Group conducted the audit from FY2021 through FY2025.

Expansion:
CES received its initial order from Utah, with Samsom Equipment supplying weight room equipment to a member. We expect order volume to grow as procurement initiates in-state solicitations and awards contracts.

SSC:

There is one vacant suite at SSC.

Staff:

As of the end of February, there were no vacancies in the Business Office as all positions are presently staffed.

Strategic Plan:

The Strategic Plan for FY2025-2026 has been updated. The Business Department is focusing on implementing new accounting and payroll systems, staff training, process documentation, and creating training materials.

Strategic Goal #1: Operational Efficiencies and Customer Service Excellence

Action Plan 1: Increase percentages of Ancillary requests through enhanced recruitment and retention strategies.

1. The few applicants I have received were all intending to retire in June or already retired and accepting their ERB pension. I have advised them to call the ERB and discuss their options.
2. Have given RTS a February deadline to modify the "Apply Now" part of the CES website. This is close to being done. We have another meeting February 19th to finalize after we provided some suggestions regarding the page in the test environment.
3. Finished collecting contacts for all Ancillary programs in tri-state area around New Mexico. I am planning to go to Eastern New Mexico University in Portales, as well as Texas Tech in Lubbock first, then other major Universities with multiple programs.

Action Plan 2: Support the new system for CES, specifically for Ancillary Staff Data, Timesheets, Invoicing and Payroll.

1. We have successfully instituted new Bi-Weekly payroll calendar starting December
1. We provided clarifying information to our staff on the field regarding what has changed and what has not changed with respect to paystubs, W-2s getting time in on time, etc.

<u>Strategic Goal 2: Professional Development, Quality Instructional and educational Leadership</u>

Action Plan 1: Expand PD opportunities for all staff.

1. CPI: Total of 53 Participants for CPI this Second Quarter of 25-26. (Both Full & Refresher courses)
2. WJ-V fully implemented by January 31st, the Riverside (publisher) deadline. It will no longer support the WJ-IV. Training resources were made available for staff to use the iPad platforms from Riverside and Pearson vendors.

Action Plan 2: Minimize Overages (Overage = staff exceeding allocations within a pay period.)

This will change because this was based on Semi-Monthly and we are now Bi-Weekly.
You will notice a climb in statistics during late January and early February, this is primarily due to the rush to complete evaluations prior to the PED February Count Day

The Green Line is Approvals for the 25-26 SY.
The Black is the disapprovals for this current year.
The Bars are the past school years.
We want the Green Line lower than all the bars.

Events for 2nd Quarter 2025/26:

1. Attended Critical Incident Training, NMSU Career Fair, February 3 & 4, 2026.
2. Multiple emails and phone calls providing consultation for compliance and timeline issues.
3. Completed developing a database of Ancillary programs in the 3 surrounding states.
4. Will plan to visit ENMU and the Lubbock area for recruiting purposes first.
5. As always, Payroll & Invoicing and the Ancillary Newsletter and working in collaboration with TAP.

CES
EXECUTIVE COMMITTEE MEETING
March 17, 2026

Procurement Department Administrative Report – Gustavo Rossell

The CES Procurement Department advances its mission by issuing solicitations and establishing contract vehicles for nationwide member use, delivering substantial time efficiencies and generating hundreds of thousands of dollars in annual cost savings.

Expansion to Idaho & Utah
• Monitor the implementation and respond to arising needs (operational, technical, marketing).
• 2026 – Begin issuing RFPs "locally" in those new markets.
• 1/23/26: release of "vehicles" RFPs (see below) in Idaho & Utah. Close date: 3/23/26

Food RFP
• Recent changes in USDA's instructions / guidelines to auditing firms auditing schools in NM has prompted the resolicitation.
• There will be 2 RFPs:
  • 2026-10 *"Student (K-12) Food Program"* for all 89 school districts and 109 charter schools only.
  • 2026-11 "Food Program for NM Agencies" for Early Childhood, Senior Centers, Hospitals, Higher Education, etc.
• RFP release: March 2026; contracts will be in place in late May 2026

PaaS, IaaS
• *Procurement as a Service* (PaaS) and *Infrastructure as a Service* (IaaS) are growing in usage.
• Services provided by CES Procurement to assist members with consultation, RFP creation and management, Project Administration (IaaS), etc.
• This is an area CES Procurement is looking to grow in 2026. Use us!

Update on Recent Publicly Solicited and Competed Solicitations and Contract Awards

RFPs that have been advertised, are closing soon, or that have been scheduled for evaluations or to be awarded:

RFP	Awardee
2026-01 (ID & UT only)	*Vehicles - Car, SUV, Van, Trucks, Police Car and Related*
2026-02 (ID & UT only)	*Medium & Heavy-Duty Trucks*
2026-03 (ID & UT only)	*Truck Bodies*
2026-04 (ID & UT only)	*Trailers*
2026-13	*eRate (Form 470)*

Cooperative Educational Services
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Administrative Report – Paul M. Benoit, Northern Services Manager

Northern Services Travel Notes

It has been a fast and furious few weeks since the last meeting in Santa Fe. Travel has been limited to the NMASBO Winter Conference and some regional travel. March 2-6 was my busiest travel week I had a number of fruitful in Region 1, from Zuni to Aztec, visiting with scheduled appointments at Gallup City, McKinley County, Zuni, City of Aztec and Aztec Schools, Town of Kirtland, and Central Consolidated. These visits were originally scheduled as "training visits" for Drew, but he had an family emergency (all came out well as of this writing) and had to cancel the trip to a later date. I was thankful to have such an outlined week and had some good feedback for CES.

Direct Purchase/Digital Bluebook and DP Account Status

The highlight since our last meeting was a comprehensive overview of CES with 10 staff from the Laguna Pueblo. This was spearheaded by one of our new contract holders (Evergreen Construction) which is a Laguna Pueblo-owned company. It hope this will lead into a fruitful relationship with them and get more than just the DOE at Laguna using us.

We are awaiting the unveiling of the new bluebook and Jim and I will be trained to assist members as we prepare to unveil. The initial overviews seem very promising to assist our members in getting access to more information through their profile accounts and for our purchasing specialists to be able to process more efficiently (though the 1 day turnaround has been pretty darn good).

I have continued to help a number of members with a variety of things. I need to give a shout-out to John King and Thad Phipps, as they are doing great work with our members on the construction side – education of members and vendors and helping to review and monitor quotes.

NMREAP NOTES

I worked with Robin to review the NMREAP revenue. Because renewals cross fiscal years, it appears that some revenue for current year subscriptions (but paid on a prior year PO) may have been posted in prior year revenue. That being said, the target was $70,000 for the 2025-2026 subscription year and it appears we reached $72,000+ with about $5,000 pending followup, as PO's were never put in place. I will follow up on these, ASAP, before preparing 2026-27 renewal notices.

MEMBERSHIP DIRECTORY

I have received a number of vendor requests, lately for the Directory. I suspect that the recent JOC is the primary reason and I am encouraging all vendors with whom I speak to lead with their CES contract.

Other

There are a number of conferences in line over the next couple of months, including the current Spring Budget, the El Paso Expo, NMPPA, and School Law in the first week of June. Regional Travel will be a priority in between these.

STRATEGIC PLAN OUTLINE FOR NORTHERN SERVICES (Modified for 2025-26)
Below is the basic outline of Northern Services Goals and Strategies in the Strategic Plan – Action Plan. My report (above) stands and is reflective of efforts to address these action goals and strategies at this time. The strategic plan has been updated to date, including 90-day reporting. The new strategic plan has also been reviewed and 2025-26 goals in development for all departments.

1. Provide, enhance, customize personal approach to Member Services Regions 1, 2, 3, 4N, and 5.
    a. Make regular site visits to each region, at least quarterly, and call on each member/PE 1-2 times per year.
    b. Regular mass notifications related to DP Accounts, Bluebook Access. Contact lists (Annual updates)
    c. Continue providing in-person and on-line Digital Bluebook training, working with Jim when appropriate, especially when process changes occur.
    d. Regularly review DP and Traditional Purchasing for use in the field, working with active members/PE's and to increase promotion of CES with all Members/PE's.

2. Provide support to departments and promote service programs (ALD, LEAP, TAP, Site)
    a. Follow up on all requests from Business Office for Member Services related to purchasing contracts.
    b. Follow up on all requests from the Procurement Office related to Vendor services.
    c. Assist in mass mail-outs to key contacts for TAP, SITE, LEAP, Contracts, Ancillary, etc....
    d. Maintain Directory and an updated Superintendent list for emergency contacts.

3. Promote subscriptions. Training viability and enhancements.
    a. Provide continued support to all subscribers for access to and use of NMREAP for job posting and applicant searches.
    b. Maintain database of subscriptions, including renewal status, PO status, Invoicing status, and payment status. Work with Purchasing Specialist assigned to processing POs for invoicing.
    c. Continue marketing NMREAP subscription services with all districts and charters.
    d. Ensure the NMPED continues to distribute NMREAP information with all licensure applications.

4. Related to the out of state expansion, Jim and Paul helped to on-board new staff..
    a. On-Board session with Utah staff
    b. Provide on-going support, as needed.

POSITIONS TRACKED/UDPATED IN THE MEMBER DIRECTORY – Updated Every Fall

POSITIONS TRACKED/UDPATED IN THE MEMBER DIRECTORY – Updated Every Fall

Districts/Charters & Other Schools	Higher Ed (Pub/Priv)	REC's	Counties and Municipalities	Entities/Non-Profits
Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable
Athletic Director	Athletic Director	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer
Chief Financial Officer	Chief Financial Officer	Curriculum & Instruction	Executive Admin Assistant	Executive Admin Assistant
Curriculum & Instruction	Executive Administrative Assistant	Executive Administrative Assistant	Fire Department/Marshal	Facilities/Maintenance
Executive Administrative Assistant	Facilities/Maintenance	Facilities/Maintenance	Food Services	Food Services
Facilities/Maintenance	Food Services	Human Resources	General Manager/Director	General Manager/Director
Food Services	Human Resources	Information Technology	Human Resources	Human Resources
Human Resources	Information Technology	Purchasing	Information Technology	Information Technology
Information Technology	Purchasing	Special Education	Municipal Clerk	Purchasing
Purchasing	Superintendent/Director/President	Superintendent/Director/President	Parks & Recreation	
Special Education	Transportation		Police/Marshal/Sheriff	
Superintendent/Director/President			Public Works/Maintenance	
Transportation			Purchasing	
			Roads/Streets	
			Transportation	

Districts and Charters: Includes all of the 89 School Districts and any charters that have a JPA with CES

Other Schools: Includes State Schools, BIE, Private Schools that have agreements with CES

Higher Ed: Includes the JPA Public Community Colleges, Colleges/Universities, and any private higher ed entities with PE agreements with CES

Counties and Municipalities: Includes all Counties and Municipalities with PE agreements with CES

Entities: This includes any state agency or Non-Profit that has a PE agreement with CES, but does not fall within School or Local Government.

The membership directory maintains ONE contact point in each member/entity for each position type listed above. It is not meant to be a comprehensive listing of administrators throughout the district. These are contact points for relevant information from CES.

Cooperative Educational Services
Executive Committee Meeting
March 2026

Technology Department Administrative Report – Doug Marshall

Work is continuing with Sagecore to replace CES's current Bluebook and eProcurement systems both to modernize these systems and to support our multi-state expansion. Training on the new Bluebook is underway for mock go live on March 9th.
The implementation of Business Central and Integrity continues with a go live date of April 1st. We are in the final stages of testing and integration work with mock go live on March 9th. Business Central is replacing our current Great Plains accounting system and will bring new functionality and integration to TORQ (new Bluebook and eProcurement).
We have completed website updates to make the site more procurement forward to support our expansion state users. The updates made a clearer demarcation between Procurement and Educational support services and what services are available in the expansion states.
Several IT Strategic Plan goals have been achieved or are well under way. Following are the major and their status:

1. Inventory of CES's IT environment – Completed with ongoing maintenance to keep it current.
2. Patch management system – Completed.
3. Implement a secure remote support tool to expedite end-user support – Completed.
4. Implement support ticketing system to track support requests, resolution steps and trends - Completed.
5. Security Assessments: Network documentation 90% complete, Inbound/Outbound traffic inspection 90% complete, Firewall security services configured and enabled 100% complete.
6. Network building together to address security, management and performance issues – Complete.
7. Implement MDM (Mobile Device management) – Complete.
8. Real-time inventory of end-user computers, status, warranty coverage and deployed software – Complete.
9. Computer upgrades and 4-year cycle replacement - Complete.
10. Implement Least Privileged access policies – 95% complete.
11. AV System: Assessment, Repairs and upgrades - 75% complete
12. AI: Copilot selected for CES internal use and deployed to test group along with initial training class by CNM. AI is also being integrated into TORQ for PO and document processing with excellent results so far.
13. Document network, data services and providers – Complete
14. Document Facility Services (HVAC, Fire, Security) and providers – Complete
15. Recover Administrative access to facility services (HVAC, Security, Lighting) – Complete.
16. Review Access control systems, upgrade system software and purge old employees and credentials – Complete.
17. Add load balancing and failover Internet connection – Complete.
18. Security Training – First round / baseline testing completed with 85% pass rate. We will be conducting additional testing and training in the coming months.
19. System Imaging – In progress 50% complete with Intune software deployment operational. We are starting Autopilot configuration and testing which should be completed by April.
20. Securing / Hardening internal networks – 50% complete. We are working with IT Connect to complete this along with replacing some network hardware that is nearing End-of-life. The new hardware needed is ordered and should be delivered and installed within the next 45 days.

21. End-user software Training – we have compiled a list of software packages to train on and will begin scheduling training sessions for early summer.
22. BC Mock go-live is scheduled for March 9th.
23. TORQ Bluebook development work is ongoing with mock go live scheduled for March 9th.

I have begun reviewing backup solutions and hope to have that in place by the end of March. This will also be a key part of our disaster recovery plan. We are also gathering a short list of enterprise password management solutions to demo. If that goes well, a solution will be selected and implemented by early summer.

Administrative Report – Southern Services
March 2026

Member & Vendor Engagement

Southern Services continued proactive, relationship-centered engagement with members and vendors throughout Regions 6, 7, and 8, as well as the southern portion of Region 4. Daily interaction occurred through phone, email, and direct outreach to ensure members could effectively identify qualified vendors, utilize CES contracts correctly, process purchase orders, resolve invoicing questions, and remain compliant with construction-related requirements.

During this reporting period, assistance was provided to entities including the County of Luna, Luna County Commission on Aging, John Paul Taylor Charter School, Inspira STEAM Academy, Amphitheater School District (Arizona), Cobre Schools, the Town of Carrizozo, the City of Artesia, the Village of Magdalena, and the New Mexico Environmental Department, along with coordination involving special districts and higher education partners. Support often extended beyond routine inquiries and included helping members locate vendors capable of addressing specialized needs such as facilities upgrades, fleet and equipment acquisitions, and construction or renovation projects requiring careful adherence to CES and state compliance standards.

Hands-on assistance included guidance on Gordian and RSMeans quote processing, clarification of administrative fee structures, resolution of municipal invoicing issues, and vendor coordination when deliveries or orders required additional follow-through. These efforts helped reduce delays while connecting members to vendors positioned to deliver best-value solutions.

Member & Vendor Education

Education remained a central component of regional support. Staff consistently reinforced proper contract utilization, Bluebook navigation, and payment application procedures through individualized instruction and follow-up communication. Existing training resources continued to be utilized, supplemented by tailored support for members and vendors needing additional clarification.

Particular emphasis was placed on school districts and municipalities engaged in construction, facilities, and fleet procurements, where accurate documentation and procedural compliance are essential to maintaining project timelines and audit readiness.

Member Orientation Efforts

Work progressed on refining a structured yet adaptable orientation framework for both new and existing members. The approach is designed to ensure consistent foundational instruction while accommodating the varied capacities and procurement complexity of K–12 districts, municipalities, counties, and special districts.

With the anticipated implementation of TORQ, instructional materials and member guidance resources will require redesign to ensure continuity, clarity, and ease of use within the updated system environment.

Mass Communications

Targeted mass communications remained a primary outreach strategy. Role-specific email distributions were sent to southern CEOs, CFOs, Purchasing, Facilities/Maintenance, IT, Transportation, Parks & Recreation, and Special Education leaders. Content included vendor offerings related to facilities, fleet, lighting, instructional materials, and professional services; compliance reminders; CES training announcements; and operational updates to support informed planning and decision-making.

Newsletters

Member newsletters were prepared and distributed during each applicable month, providing consolidated updates on CES contracts, programs, training opportunities, and operational reminders. Content alignment between newsletters and concurrent outreach efforts ensured consistent messaging and reinforced key initiatives.

Social Media

Social media outreach continued at a steady pace, highlighting CES programs, vendor solutions, and upcoming events. Coordination with communications staff maintained brand consistency, visual alignment, and timely posting across platforms, with links directing viewers to the CES website to enhance visibility and information access.

Membership Directory & Data Management

Ongoing refinement of the CES Membership Directory focused on strengthening data accuracy, expanding contact coverage, and responding to member-initiated updates. Engagement with executive assistants, purchasing personnel, and other key contacts supported verification of responsibilities and improved the precision of targeted communications. These efforts reinforce the directory's value as a strategic outreach and engagement tool.

Strategic Coordination

Southern Services maintained active coordination with CES internal departments to align regional member needs with broader organizational initiatives. This included promotion and awareness of TAP workshops, leadership development offerings, and vendor-supported training opportunities. Strategic discussions supported alignment between southern New Mexico priorities and CES's overall programmatic direction.

Conferences, Meetings & Outreach

Participation in meetings and outreach activities continued to strengthen relationships with members, vendors, and partner organizations. Follow-up engagement with vendors and regional stakeholders enhanced CES visibility, allowed for real-time clarification of questions, and reinforced confidence in CES as a cooperative partner.

Key Outcomes

• Sustained high-touch engagement with Members and Participating Entities across southern regions
• Continued emphasis on education and compliance related to quotes, purchase orders, invoicing, and construction documentation
• Ongoing delivery of targeted communications, newsletters, and role-specific outreach
• Measurable improvements in Membership Directory accuracy, usability, and coverage
• Strengthened coordination with CES Professional Development programs and internal teams

Southern Services remains committed to responsive support, disciplined communication, and practical education that enables efficient and compliant use of CES contracts and programs. Activities during this period demonstrate steady advancement in operational clarity, strengthened regional partnerships, and continued cooperative growth across southern New Mexico.

Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
March 17, 2026
Prepared by Yvonne Tabet
Director of Human Resources

The Human Resources Department continues to experiment and use the Integrity Data HRP Onboarding Dashboard for the third quarter, January 23-March 5, for a total of 2 new hires. This quarter, CES had an internal transfer between two departments, allowing HR to re-code an employee early in the HRP system. The two departments effected were Business Department and LEAP. This This 3rd Quarter decrease in hiring continues the trend CES has been experiencing since the beginning of the fiscal year, *(see Table July 2024-June 2025 New Hire Numbers & Table July 2025-June 2026 New Hire Numbers below, pgs. 2 and 3.)* The decrease in many ways can be interpreted as positive, CES is retaining employees, especially in the Office Staff category, which takes time to train. For the Ancillary staff category it could be interpreted that we aren't servicing our school districts that need to service students with disabilities; and continuing to experience obstacles with Educational Retirement Board to allow that classification of employees to fill positions.

Devoted some of this quarter at New Mexico State University's Career Connection from February 3 & 4 recruiting for Ancillary Staff with Ancillary Directory, Lianne Pierce. A unique activity for our organization as we start recruiting for 2026-2027 school year. This was a well-organized event and brought fond memories of previous years participating in and meeting young people embarking on their future. During the event, seven students signed up for more information and between February 2 and February 9, 26 students scanned the distributed QR code. The scan took the individual to the CES website.

POMS Risk Control & Insurance, led by James Vaultier, conducted Critical Incident Training at CES on February 9, 2026. A total of 29 CES employees attended the session this quarter. An emergency in the Science Technology Park caused CES Leadership to discuss regulations and procedures for our organization and to make updates to focus on responses between the two CES buildings. The process preliminarily included overview and training with Leadership to first develop a framework. February 5, 2026, Chief Operation Officer, Teresa Salazar reviewed with newly formed Incident Command Center Team, assigned roles and procedures prior to the training. Additionally, to fortify our safety training, on March 25 & 26, CES will participate in CPR, First Aid and AED training for the entire staff.

NMPSIA has made changes to its Online Benefits Portal and will be rolling out the changes in early March. They are rebranding the portal and will be calling it MyBenefits Portal. The changes will also include improvements to the NMPSIA website and implementation to the Multi-Factor Authentication (MFA) when logging into the portal. The HR Department will be sharing information on the importance of creating a new account on the MyBenefits Portal during the month of March.

Below are the most recent employees to join CES in the various categories from January 23-March 5, 2026:

Office Staff

Name	Position
Misty Wade	LEAP Administrative Assistant (transfer)

Ancillary Staff

Name	Position
Yubani Hernandez Miranda	Social Worker

Professional Services

Name	Position
Sally Marquez	Professional Services

July 2024-June 2025
Quarter 1, (July 1- Oct 1), Quarter 2 (Oct 2-Jan 27), Quarter 3 (Jan 28-Mar 26) New Hire Numbers compared to Quarter 4 (Mar 26-June 30) New Hire numbers by Employee Classifications

Report Period	Ancillary	Professional Services	Office Staff	EANS	Occasional	Total
Quarter 1	23	17	6	0	0	46
Quarter 2	6	10	3	0	0	19
Quarter 3	2	3	4	0	0	9
Quarter 4	0	1	2	0	0	3
TOTALS	31	31	15	0	0	77

July 1, 2025-June 30, 2026

July 2025 Quarter 1 (July 1-October 2)
October 3 Quarter 2 (October 3-January 22)
January 23 Quarter 3 (January 23-March 5)
New Hire Numbers

Report Period	Ancillary	Professional Services	Office Staff	Occasional	Total
Quarter 1	14	14	2	0	30
Quarter 2	4	10	2	0	16
Quarter 3	1	1	0	0	2
Quarter 4					

LEAP's February builds on January's strong momentum with a focused return to a LEAP visit month for all 182 LEAPsters continuing their journey to licensure.

This month centers on instructional alignment—strengthening the connection between student work and lesson plan objectives while intentionally pairing UDL, UbD, literacy, numeracy, classroom discourse, and SEL. Coaching conversations emphasize evidence of impact: how instructional decisions translate into student growth, engagement, and equitable access to learning.

We are continuing preparations to officially open LEAP Cohort 8, with Sage Core positioned to streamline enrollment and candidate tracking. Our target launch date for public applications remains April 1, with outreach and communications planning underway to ensure strong candidate pools across partner districts.

Following submission of our formal response to the New Mexico Public Education Department (NMPED) regarding the September Site Visit, February includes follow-up preparation and documentation alignment to ensure continued program strength and compliance. This work reflects our broader commitment to continuous improvement and apprenticeship-quality clinical experiences.

February also highlights our external engagement and visibility:

- Back-to-back presentations at the HR Conference, focusing on innovative pathways to licensure and grow-your-own strategies.
- Preparation for and participation in American Association of Colleges for Teacher Education (AACTE) in early February, where we continue to contribute to national conversations on educator preparation, residency models, and apprenticeship pathways.

Additionally, we have formally submitted our request to become a New Mexico Apprenticeship Program through the ABA 2 grant, marking a significant step toward formalizing LEAP's apprenticeship model and expanding sustainable funding pathways. February's work includes early planning for implementation structures should the designation be approved and attendance at the Residency/Apprenticeship COP at Hotel Albuquerque.

Across all efforts, the throughline remains clear: strengthening candidate support, ensuring instructional coherence, expanding access to licensure, and building durable systems that elevate both teacher preparation and student outcomes statewide.

LEAP's March will focus on alignment, recruitment, and readiness as we prepare for the April 1 launch of LEAP Cohort 8.

A priority will be a strategic visit with SageCore to reconnect, strengthen partnership visibility, and ensure enrollment systems and tracking workflows are fully optimized. This step positions us for a smooth and well-supported application opening.

We will continue Visit Month cycles with current LEAPsters, emphasizing strong alignment between lesson objectives, student work, UDL, UbD, literacy, numeracy, and SEL—while supporting mid-year reflection and instructional growth.

Additionally, March will include:

- Follow-up and continued alignment with the New Mexico Public Education Department (NMPED) for Apprenticeships
- Planning steps tied to our prep for Cohort 8, including May assignments, the inclusion for compliance of the House and Senate bills impacting Literacy and Math and our quarterly virtual LEAP Advisory
- Focused outreach to district and HR partners to build strong Cohort 8 applicant groups, launch our PreK pilot and develop next steps for AAQEP accreditation and a self-study

March serves as a bridge month—tightening systems, strengthening partnerships, and ensuring we are ready for launch in early April for the public application for Cohort 8.

On March 18 our new AA will begin admin work with LEAP, welcome to Misty Wade – we're excited to have her on board!

Respectfully submitted,

Alexis
Esslinger
LEAP Director

CES Leadership Development

Executive Committee Leadership Report

Reporting Period: FY 2025–2026
Completion Target: June 30, 2026

Strategic Goals

Goal 1: Make every customer a *raving fan of CES* by providing high-quality products and services that enable members to operate more efficiently and effectively.

Goal 2: Enhance the quality of instruction and educational leadership across New Mexico by providing districts with professional development opportunities grounded in best practices.

Strategy 1

Provide High-Quality Practitioner-Based Leadership Development

CES continues to expand leadership capacity across the state through academies, coaching, conferences, and targeted professional learning opportunities for school and district leaders.

Leadership Development Programs

Program	Current Status	Key Impact
First Year Superintendent Academy (FYSA)	2025–26 Cohort enrollment: **11 superintendents**	**100% of the 2024–25 FYSA cohort received continuing contracts**, demonstrating strong leadership support and retention
Aspiring Superintendent Academy (ASA)	Enrollment: **7 aspiring superintendents**	Supports the statewide superintendent leadership pipeline, 1 ASA participant hired as a superintendent
Administrator Leadership Development (ALD)	Cohorts 17 & 18 enrollment: **120 aspiring school leaders**	Preparing the next generation of principals and district administrators
Executive Coaching	Integrated across all leadership programs	Coaching feedback and logs indicate **strong positive impact on leadership effectiveness and problem solving**
Principal Residency Initiative	**4 ALD candidates funded** through NMPED principal residency grants	Submitted proposal for **12 additional residency grants for 2026–27**
Instructional Coaching Initiatives	Hosted **Instructional Coaching Conference** and **Instructional Coaching Conference 2.0**	Expanded instructional leadership support statewide

Program	Current Status	Key Impact
District Coaching Contracts	Professional services contracts implemented in **three districts**	Expanding **district-wide instructional coaching systems**
Leadership Series	Offered 9 **Leadership Series** virtual sessions in the Fall and 9 scheduled for spring	Connects leaders with experts and practitioners to network and share valuable knowledge and wisdom

Leadership Conferences & Training Events

- Conducted **2-Day Superintendent Budget Conference** with **37 attendees**
- Hosted statewide **Instructional Coaching Conference series**
- Presented at **Special Education Directors Conference (Fall)** and scheduled for **Spring conference**
- Presented at **New Mexico County Treasurers Conference (Fall)** and scheduled for **Summer conference** and **County Office training** in Bernalillo
- Additional leadership training presentations scheduled for upcoming statewide events

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Strategy 2

Streamline Leadership Program Operations

CES continues to improve operational efficiency and program management systems.

Progress

- Expanding use of **Canvas** for program delivery, collaboration, and resource management
- Utilizing **Constant Contact** for leadership communications and program promotion
- Transitioning to **Torq** to improve **program registration, enrollment tracking, and payment processing**

Key Outcomes

- Improved participant communication and engagement
- Increased efficiency in enrollment and scheduling processes
- Improved program data collection and reporting

Strategy 3

Increase Visibility of CES Leadership Programs

CES continues to strengthen statewide visibility of leadership development services.

Visibility and Outreach

- Delivered **pre-conference sessions at all statewide conferences hosted by** the New Mexico School Boards Association
- Conducted **training at all NMSBA Fall Regional Meetings**
- Scheduled to present at **all Spring Regional Meetings**
- Presentations delivered at statewide conferences including:
    - New Mexico County Treasurers Conference
    - Special Education Directors Conference
- Ongoing outreach through newsletters and professional networks

Website & Communication Improvements

- Improving website organization for leadership programs
- Developing **integrated event calendar and program registration system**
- Expanding **monthly communication to districts and partners**

Strategy 4

Strengthen Statewide Collaboration to Support Leadership

CES continues to build strong partnerships with key education organizations to improve leadership support and policy alignment across New Mexico.

Statewide Partnerships

CES leadership regularly collaborates with:

- New Mexico Public Education Department
- New Mexico School Boards Association
- New Mexico Coalition of Educational Leaders
- New Mexico School Superintendents Association
- Legislative Education Study Committee
- Legislative Finance Committee
- School districts and charter schools across the state

Key Collaboration Highlights

- Active participation and presentations at **all Principal Residency Community of Practice meetings** coordinated by the New Mexico Public Education Department
- Engagement with NMPED divisions including:
    - School & District Leadership
    - School Board Coordination
    - Instructional Systems & Support
- CES currently completing **rigorous re-accreditation process for the ALD program** to meet updated **New Mexico principal licensure requirements**
- CES supported the **Six-Year Study initiative** by:

- Providing **data training for educational leaders**
- Participating in **advisory committee meetings**

Key Impact Indicators (FY 2025–2026)

Leadership Pipeline Development

- 120 aspiring leaders enrolled in ALD
- 7 aspiring superintendents enrolled in ASA
- 11 first-year superintendents supported through FYSA

Leadership Retention

- 100% of FYSA 2024–25 superintendents received continuing contracts

Instructional Leadership

- Statewide instructional coaching conferences conducted
- Coaching services expanded to **3 districts**

Statewide Engagement

- Multiple presentations at statewide conferences and regional leadership meetings
- Active participation in statewide leadership initiatives and policy discussions

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Summary

The CES Leadership Development Program continues to expand its impact across New Mexico by:

- Strengthening **leadership pipelines for principals and superintendents**
- Increasing **instructional leadership capacity through coaching initiatives**
- Enhancing **statewide collaboration with education partners**
- Improving **program visibility and operational efficiency**

These efforts support CES's mission to provide **high-quality leadership development that strengthens educational systems and improves outcomes for New Mexico students.**

SITE Goal 1: To make every customer a raving fan of CES by providing high-quality products and services that enable members to operate more efficiently and effectively. Goal 2: To enhance the quality of instruction and educational leadership across the state by providing districts with professional development opportunities grounded in best practices.
GUARDRAIL 2: We will ensure all professional development offerings (education, training and consulting) are rigorous and responsive to the needs of New Mexico educators, leaders, and school districts.

- A sampling of training evaluations were collected and indicated the following results: (10 trainings from five different consultants on a variety of topics, a total of 150 evaluations analyzed)
- **Questions and Range of Approval**
  - How satisfied are you with the knowledge you gained from this training?
    - 97% scored on professional development (**Very Satisfied or Satisfied).**
  - How would you rate the instructor's overall teaching performance?
    - 99% scored professional development (**Excellent or Good).**
  - How effective were the learning activities in this training?
    - 97% scored professional development (**Highly effective or Effective).**
  - Did the course meet your expectations?
    - 96% scored professional development (**Yes).**

Metrics: Track and record districts repeat request year after year and the growth of additional new districts utilizing services.

- Increased services to Cuba, Elida, Hatch, Jemez, Lovington, Magdalena, Maxwell, Pojoaque, Socorro, Regional Cooperatives, and currently have two pending districts who have expressed interest (Central Consolidated and Farmington)
- Districts' that have requested more than the complimentary services have also increased from Aztec, Bloomfield, Dulce, Springer, Socorro, and Jemez.

CES + SITE will support existing MOA's with district, charter, and private schools by continuing to provide defined autonomy.

- Public Schools: Aztec, Bloomfield, Chama, Cimarron, Clayton, Cuba, Des Moines, Dulce, Elida, Espanola, Eunice, Floyd, Hagerman, Hatch, Hobbs, Jemez, Las Vegas, Loving, Lovington, Magdalena, Maxwell, Mesa Vista, Moriarity, Mora, Pojoaque, Raton, Ruidoso, Socorro, Springer, Taos, T or C, West Las Vegas, Vaughn, and Zuni
- Charter Schools:
  - Albuquerque Aviation Academy - $2,000
  - Tower Road Baptist - $1,000
  - Salam Academy - $4,000
  - Evangel Babtist Christian - $3,000
  - Eastern Hills Christian Academy - $2,000
  - Sacramento School of Engineering - $6,000 pending
- Processed additional services and Scope of Work for the following districts/PED:
  - Aztec - $10,000
  - Bloomfield - $28,000
  - Dulce - $18,000
  - Hatch - $4,000
  - Hobbs - $62,000
  - PED NAEP - $17,700
  - Springer – $4,000
  - Socorro - $12,000
  - Zuni - $6,700
  - Jemez - $24,000
  - YTD Total - $204,400

- Year to Date: 190 professional development sessions have been conducted.

CES + SITE will participate in the 6-year study with content and coaching support.

- Provided professional development on site for Chama, Dulce, Floyd, Loving, Mesa Vista, Moriarity, and Socorro (45 trainings have been conducted)

CES + SITE will develop on-boarding training for new SITE Coaches to support the six-year planning and implementation for member districts as well.

- Participated in the following additional professional development with consultants to support their work.
    - PED – Multiple Layers of Student Support (MLSS)
    - AAIS – New Teacher and Administrative training
    - Developed a framework for new teacher support and mentoring to provide aligned professional development conducted by SITE consultants.
    - BTC – Building Thinking Classrooms
    - I attended the PED Assessment and Accountability (AAAC) conference and participated in four meetings.
    - NAEP – Preparation
- Hired two additional consultants to support the high demands for professional development on the SITE program. An additional previous consultant returned to help with PD services.

Year to Date: All SITE goals have been met.

#1. Increase delivery of quality professional development on Special Education Topics to viewers/customers. Increase requests for professional development / training.

Action Plan # 1a. Build on multimedia to expand TAP marketing sources to promote TAP's services.

1. Presentation offerings posted on the NM Finders website, affiliated with UNM-CDD
2. NMPED shares TAP Newletter to a list serve of over 500
3. TAP newletter posted in the CES and Ancillary monthly newletter and TAP website. TAP has a growing list serve of currently 955

Action Plan # 1b. Keep website updated with current presentation offerings, guidance articles and services. Automate TAP flyer distribution weekly.

1. TAP website updated weekly, 5 Guidance Articles posted monthly
2. TAP newsletter emailed weekly to an internal list serve of over 955 subscribers

Action Plan # 1c. Expand topics to meet the needs of our customers.

1. Narrative evaluations reviewed after each presention, requested topics for future presentations are documented.
2. Over 1,200 evaluations on 127 presentations reviewed since August 2025.
3. Satisfaction rate an overwhelming 99%.

Action Plan # 1d. Maintain TAP Hot Topic Library w/ updated recordings.

1. All live virtual presentations are recorded and placed in library. Updated recordings are place in the TAP library. TAP library has a total of 119 recordings.
2. *Certificate of Completion* is provided after viewing recordings when registered in canvas catalog.
3. Viewers may also "view only" in a seperate library without registering in canvas.
4. Both TAP libraries are available 24/7 for complimentary viewing.

#2. Collaborate w/ CES+Programs: SITE, LEAP, Leadership and Ancillary Services

1. TAP provides support to CES+ Education Programs and Ancillary to provide quality services to CES customers.
2. Monthly live virtual presentation to CES+ Leadership on *SPED Compliance*

#3. TAP Supporting CES 6-year study

1. TAP Director participates in 6 year study meetings to share and gather information on special education services / topics needed by participating districts

TAP Program Overview: Achievements, Outcomes, and Continued Expansion of Services

Year	TAP Presentations	% of Total
2023–24	**132**	29.8%
2024–25	**135**	30.5%
2025–26	**172**	39.7%

Summary of TAP Highlights July 2025 to March 2026

- **127 Presentions, Bill to NMPSIA**
- **8 Presentations, CES + Education Programs**
- **37 Presentations, Bill to District (24 on Corrective Action Plans, CAP's)**

Total TAP Presentations = 172

- **TAP List Serve-955, NMPED List Serve-500, Total= 1455**
- **Recordings posted on the TAP Hot Top Library- 119**
- **Special Education Audits -2**

Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
Tuesday, April 17, 2026
Sandia Resort, Hummingbird A
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Administrative Reports – David Chavez
Action Items

Item (a) The CES Executive Director is requesting a 3% compensation increase for CES Core Staff. In researching National compensation surveys employers are planning ~ 3.5% base pay increases for 2026. These surveys are widely used by mid-sized and large Albuquerque employers (including healthcare, labs, professional services and construction firms). Albuquerque wages historically track slightly below national averages, but salary increase percentages generally align with national trends.

Item (b) The CES Executive Director recommends that the Executive Committee approve a one percent salary increase for Ancillary Staff for the 2026-2027 fiscal year. This will allow us to remain competitive with the increases projected for school district personnel.

Item (c) The CES Executive Director recommends that the Executive Committee approve a 2% incentive pay for CES Core Staff to be based on CES profit for fiscal year 2026-2027.

Cooperative Educational Services
Executive Committee Meeting
March 17, 2026
Item IX.B.1 Personnel Report-Yvonne Tabet
January 23-March 6, 2026

Staff Resignations/Terminations/Non-Renewal

- Donna Gallegos — Ancillary
- Richard Russell — Ancillary
- Carleen Babani — Ancillary

New Staff Contracts Received for 2025-2026

- Sally Marques — Professional Services

Cooperative Educational Services
STATEMENT OF NET ASSETS
For the Eight Months Ending Saturday, February 28, 2026

CASH	
Operating BOA	$15,408,609.38
OSI Account	0.00
Petty Cash	200.00
TOTAL CASH	15,408,809.38
ACCOUNTS RECEIVABLE	19,750,195.24
Lease Receivable Current Portion	65,471.00
PREPAID EXPENSES	118,623.36
ACCRUED REVENUE	0.00
OTHER RECEIVABLES	0.00
TOTAL CURRENT ASSETS	35,343,098.98
EQUIPMENT	
Ancillary	0.00
Accum Dep Anc	0.00
Furnishings	948,118.32
Accum Dep Furn	(753,829.44)
Vehicles	531,357.68
Accum Dep Veh	(246,742.22)
Software	1,687,340.60
Accum Dep Software	(90,702.16)
NET EQUIPMENT	2,075,542.78
PROPERTY	
Land	410,888.64
Building 4216	296,135.47
Building 10601	5,854,288.25
Accum Dep Bldg 4216	(245,057.31)
Accum Dep Bldg 10601	(681,127.53)
Improvements 4216	671,194.70
Accum Dep Imp 4216	(553,338.11)
Improvements 10601	227,624.23
Accum Dep Imp 10601	(25,107.01)
NET PROPERTY	5,955,501.33
TOTAL EQUIPMENT & PROPERTY	8,031,044.11
OTHER ASSETS	
Investment in SSC	0.00
Lease Receivable Noncurrent Portion	978,436.00
TOTAL OTHER ASSETS	978,436.00
TOTAL ASSETS	$44,352,579.09

Cooperative Educational Services
STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET

For the Eight Months Ending Saturday, February 28, 2026

	February	YTD
EXTRAORDINARY REVENUE	$0.00	$0.00
A/R-A/P CLEARING ACCOUNT	(0.42)	(66,697.95)
	(0.42)	(66,697.95)
INSURANCE		
Insurance-Revenue	0.00	1,000.00
Insurance Expense	0.00	0.00
	0.00	1,000.00
HR-Sp Ed Consulting		
HR-Sp Ed Revenue	0.00	0.00
HR-Sp Ed Expense	11,135.66	81,477.83
	(11,135.66)	(81,477.83)
Professional Services		
Professional Services-Revenue	268,818.73	1,514,792.02
Professional Services-Expense	262,766.95	1,429,001.82
	6,051.78	85,790.20
PLACEMENT SERVICES		
Placement Services-Revenue	747.00	47,106.00
Placement Services-Expense	5.82	36,740.93
	741.18	10,365.07
MEDICAID		
Medicaid-Revenue	59,641.56	472,298.37
Medicaid-Expense	51,259.12	405,918.26
	8,382.44	66,380.11
FOOD		
Food-Revenue	0.00	62,280.06
Food-Expense	0.00	15.54
	0.00	62,264.52
PROCUREMENT		
Procurement-Revenue	16,759,959.34	189,265,709.50
Procurement-Expense	16,566,895.75	187,324,156.58
	193,063.59	1,941,552.92
EXPANSION		
Expansion-Revenue	0.00	0.00
Expansion-Expense	(1,828.65)	0.00
	1,828.65	0.00
AEPA		
AEPA-Revenue	667,145.56	11,991,806.43
AEPA-Expense	587,021.69	11,462,476.40
	80,123.87	529,330.03
Idaho Expansion		
Idaho Revenue	0.00	0.00
Idaho Expense	24,869.72	91,341.53
	(24,869.72)	(91,341.53)

	February	YTD
Utah Expansion		
Utah Revenue	0.00	5,559.03
Utah Expense	52,045.26	209,749.82
	(52,045.26)	(204,190.79)
ANCILLARY		
Ancillary-Revenue	1,598,104.74	9,615,733.97
Ancillary-Expense	1,495,111.84	9,269,139.68
	102,992.90	346,594.29
INSERVICES		
Inservices-Revenue	(225.00)	159,075.00
Inservices-Expense	1,881.96	213,212.08
	(2,106.96)	(54,137.08)
MEETINGS		
Meetings-Revenue	0.00	0.00
Meetings-Expense	972.27	10,913.25
	(972.27)	(10,913.25)
SITE		
SITE Revenue	0.00	31,743.12
SITE Expense	48,231.75	315,666.32
	(48,231.75)	(283,923.20)
TAP		
TAP- Revenue	63,537.39	222,554.18
TAP - Expense	39,160.43	219,731.03
	24,376.96	2,823.15
ALD		
ALD Revenue	18,654.18	452,897.76
ALD Expense	57,216.84	591,268.96
	(38,562.66)	(138,371.20)
LEAP		
LEAP Revenue	124,979.76	451,589.30
LEAP Expense	131,201.51	985,655.26
	(6,221.75)	(534,065.96)
TQP		
TQP Revenue	0.00	0.00
TQP Expenses	0.00	0.00
	0.00	0.00
BUSINESS OFFICE		
Business Office-Revenue	0.00	0.00
Business Office-Expense	5,398.23	37,122.85
	(5,398.23)	(37,122.85)
EXECUTIVE DIRECTOR		
Executive Director-Revenue	0.00	0.00
Executive Director-Expense	7,192.23	61,867.93
	(7,192.23)	(61,867.93)
HUMAN RESOURCES		
Human Resources-Revenue	0.00	0.00
Human Resources-Expense	12,051.37	109,867.15
	(12,051.37)	(109,867.15)

	February	YTD
TECHNOLOGY		
Technology-Revenue	0.00	0.00
Technology-Expense	38,078.04	344,669.09
	(38,078.04)	(344,669.09)
ENTITY		
Entity-Revenue	42,186.36	517,270.03
Entity-Expense	236,580.45	2,258,527.27
	(194,394.09)	(1,741,257.24)
PROFIT/(LOSS)	(23,699.04)	(713,802.76)

Sandia Synergy Center
Financial Summary
2/28/2026

	January	February	Change
Cash - WF Operating - SSC	$0.00	$0.00	$0.00
Cash - Security Deposits WF - SSC	0.00	0.00	0.00
Cash - BOA Operating - SSC	1,683,747.08	1,704,490.30	20,743.22
Cash - Security Deposits BOA - SSC	27,740.60	27,749.11	8.51
Accounts Receivable - SSC	155,714.63	170,152.41	14,437.78
Lease Receivable Current Portion	151,200.00	151,200.00	0.00
Lease Receivable Noncurrent Portion	652,948.00	652,948.00	0.00
Prepaid Expenses - SSC	0.00	0.00	0.00
Fixed Assets	2,837,469.42	2,837,469.42	0.00
Total Assets	5,508,819.73	5,544,009.24	35,189.51
Accounts Payable - SSC	0.00	0.00	0.00
Deferred Rent - SSC	0.00	0.00	0.00
Deferred Inflows Leases	742,466.00	742,466.00	0.00
Tenant Deposits - SSC	27,291.03	27,291.03	0.00
Total Liabilities	769,757.03	769,757.03	0.00
Investment form CES	3,250,804.85	3,250,804.85	0.00
Fund Balance - SSC	1,276,286.67	1,276,286.67	0.00
Profit & Loss - SSC	0.00	0.00	0.00
Profit/(Loss)	211,971.18	247,160.69	35,189.51
Total Fund Balance	4,739,062.70	4,774,252.21	35,189.51
Total Liabilities & Fund Balance	5,508,819.73	5,544,009.24	35,189.51
Total Revenue	(282,655.36)	(322,874.53)	(40,219.17)
Total Expense	70,684.18	75,713.84	5,029.66
(Profit)/Loss	(211,971.18)	(247,160.69)	(35,189.51)
Revenue - Rent - SSC	(193,100.93)	(220,535.55)	(27,434.62)
Revenue - Passthru Maintenance - SSC	0.00	0.00	0.00
Revenue - Passthru Electricity - SSC	(4,430.27)	(5,021.75)	(591.48)
Revenue - CAM - SSC	(60,780.22)	(69,462.72)	(8,682.50)
Revenue - Interest Tenant Deposits - SSC	(65.27)	(73.78)	(8.51)
Revenue - Misc - SSC	0.00	0.00	0.00
Revenye - Interest - SSC	0.00	(516.59)	(516.59)
Revenue - Investment - SSC	(24,278.67)	(27,264.14)	(2,985.47)
Legal Fees - SSC	0.00	0.00	0.00
Accounting/Audit Fees - SSC	0.00	0.00	0.00
Commission Expense - SSC	1,972.22	1,972.22	0.00
Indirect Cost - SSC	0.00	0.00	0.00
General Expenses - SSC	0.00	0.00	0.00
Bank Fees - SSC	0.00	0.00	0.00
Depreciation Expense - SSC	0.00	0.00	0.00
Property Insurance - SSC	3,100.00	3,100.00	0.00
Property Tax - SSC	0.00	0.00	0.00
Janitorial - CAM - SSC	3,765.52	4,416.65	651.13
Janitorial Supplies - CAM - SSC	939.83	939.83	0.00
Contract Maintenance - CAM - SSC	3,968.01	3,968.01	0.00
Maintenance Supplies - CAM - SSC	0.00	0.00	0.00
Electrical Repairs - CAM - SSC	0.00	0.00	0.00
Plumbing Repairs - CAM - SSC	0.00	0.00	0.00
Door & Lock Repair & Maint - CAM - SSC	0.00	0.00	0.00
Pest Control - CAM - SSC	1,506.72	1,695.06	188.34
Safety Equip & Maint - CAM - SSC	0.00	0.00	0.00
Roof Repairs - CAM - SSC	0.00	0.00	0.00
Electricity - CAM - SSC	4,212.12	4,689.38	477.26
Gas - CAM - SSC	983.37	983.37	0.00
Water & Sewer - CAM - SSC	7,668.59	8,478.79	810.20
Solid Waste Removal - CAM - SSC	0.00	0.00	0.00
Telephone - CAM - SSC	0.00	0.00	0.00
Security & Alarm Monitoring - CAM - SSC	428.35	428.35	0.00
HVAC Maintenance - CAM - SSC	0.00	0.00	0.00
HVAC Repairs - CAM - SSC	1,728.98	1,728.98	0.00
Grounds Maintenance - CAM - SSC	4,950.75	5,584.66	633.91
Snow Removal - CAM - SSC	1,883.44	1,883.44	0.00
Window Washing - CAM - SSC	0.00	0.00	0.00
Association Fees - CAM - SSC	8,368.76	8,368.76	0.00
Management Fees Contract - CAM - SSC	7,533.75	8,192.42	658.67
Management Fees Intercompany - CAM - SSC	3,978.00	3,978.00	0.00
Internet CAM - SSC	0.00	0.00	0.00
Equipment & Storage Rental Fees	0.00	0.00	0.00
Electricity - SSC	1,753.97	2,772.64	1,018.67
Repairs - SSC	7,102.86	7,102.86	0.00
Maintenance - SSC	0.00	0.00	0.00
Repairs & Maintenance General - SSC	113.01	113.01	0.00
Electricty Passthru - SSC	4,435.34	5,026.82	591.48
Maintenance Passthru - SSC	290.59	290.59	0.00
Janitorial Services SNL - SSC	0.00	0.00	0.00
Renovation Expense Rental Suites - SSC	0.00	0.00	0.00
Fix Me I should be Zero	0.00	0.00	0.00

COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER

January 23, 2026 through February 28, 2026

Check Number	Date	Payee	Amount
243577	1/23/2026	LOST IN MAIL Stop Payment	-
243578	1/23/2026	LOST IN MAIL Stop Payment	-
243579	1/23/2026	LOST IN MAIL Stop Payment	-
243580	1/23/2026	LOST IN MAIL Stop Payment	-
243581	1/23/2026	LOST IN MAIL Stop Payment	-
243582	1/23/2026	LOST IN MAIL Stop Payment	-
243583	1/23/2026	LOST IN MAIL Stop Payment	-
243584	1/23/2026	LOST IN MAIL Stop Payment	-
243585	1/23/2026	LOST IN MAIL Stop Payment	-
243586	1/23/2026	LOST IN MAIL Stop Payment	-
243587	1/23/2026	LOST IN MAIL Stop Payment	-
243588	1/23/2026	LOST IN MAIL Stop Payment	-
243589	1/23/2026	LOST IN MAIL Stop Payment	-
243590	1/23/2026	LOST IN MAIL Stop Payment	-
243591	1/23/2026	LOST IN MAIL Stop Payment	-
243592	1/23/2026	LOST IN MAIL Stop Payment	-
243593	1/23/2026	LOST IN MAIL Stop Payment	-
243594	1/23/2026	Sagecore Technologies	23,921.68
243595	1/23/2026	LOST IN MAIL Stop Payment	-
243596	1/23/2026	LOST IN MAIL Stop Payment	-
243597	1/23/2026	LOST IN MAIL Stop Payment	-
243598	1/23/2026	LOST IN MAIL Stop Payment	-
243599	1/23/2026	LOST IN MAIL Stop Payment	-
243600	1/30/2026	Cindy Shelhorn	1,034.00
243601	1/30/2026	Coyote Cabling	5,646.18
243602	1/30/2026	Embassy Suites Albuquerque Hotel and Spa	47,700.88
243603	1/30/2026	ESA Construction Inc	193,145.98
243604	1/30/2026	Facility Solutions Group	57,872.25
243605	1/30/2026	Hansen & Prezzano/Builders LLC	43,670.03
243606	1/30/2026	Havona Environmental, Inc.	11,741.90
243607	1/30/2026	Hobbs Municipal Schools	1,000.00
243608	1/30/2026	Jaramillo Accounting Group LLC	9,008.21
243609	1/30/2026	JC Electrical Service, LLC	105,584.89
243610	1/30/2026	Jer & Co Elevators LLC	7,291.93
243611	1/30/2026	L & T Services, Inc. DBA Living Water Stewards	68,471.16
243612	1/30/2026	Lea County	45.00
243613	1/30/2026	Mesalands Community College	388.07
243614	1/30/2026	Moutain Vector Energy	10,611.10
243615	1/30/2026	Navajo Preparatory School Inc.	491.76
243616	1/30/2026	New Mexico Gas Company	319.59
243617	1/30/2026	New Mexico School Personnel Association	2,500.00
243618	1/30/2026	PowerLine Technologies	3,692.61
243619	1/30/2026	RSM	3,240.39
243620	1/30/2026	Terracon Consultants	2,263.07
243621	1/30/2026	Van Amberg, Rogers, Yepa & Abeita LLP	3,855.80
243622	2/6/2026	Albuquerque Bernalillo County Water Authority	555.15
243623	2/6/2026	Ballentine Communications	324.56
243624	2/6/2026	VMR Holding LLC dba Blue Sky Landscape Services	-
243625	2/6/2026	Colonial Life & Accident Insurance Company	5,054.40
243626	2/6/2026	Coyote Cabling	79,027.43
243627	2/6/2026	Desert Peak Architects, PC	13,884.12
243628	2/6/2026	ESA Construction Inc	122,691.38
243629	2/6/2026	Daiohs	92.40
243630	2/6/2026	Four Rivers, Inc.	315,771.73
243631	2/6/2026	Hansen & Prezzano/Builders LLC	21,631.30

243632	2/6/2026	Johnna Bruhn	431.96
243633	2/6/2026	Johnson Controls Fire Protection	12,793.54
243634	2/6/2026	Lobo Internet Services	580.00
243635	2/6/2026	MHS Inc	672.85
243636	2/6/2026	Moutain Vector Energy	26,493.55
243637	2/6/2026	Mountain States Constructors, Inc.	29,600.57
243638	2/6/2026	Psychological Assessment RS	798.00
243639	2/6/2026	NCS Pearson Inc.	1,827.43
243640	2/6/2026	PNM	1,905.59
243641	2/6/2026	Roswell Daily Record	117.07
243642	2/6/2026	RSM	5,264.90
243643	2/6/2026	Sagecore Technologies	24,167.87
243644	2/6/2026	The Santa Fe New Mexican	127.97
243645	2/6/2026	TriWest Fence LLC	50,871.70
243646	2/6/2026	Uniiversal Waste Systems, Inc.	76,787.31
243647	2/6/2026	Victoria's Sunset LLC	3,342.29
243648	2/6/2026	VSC Fires & Security, Inc.	31,437.36
243649	2/12/2026	AFLAC	1,253.66
243650	2/12/2026	Allstate Benefits	115.18
243651	2/12/2026	American Alliance for Innovative Systems	15,960.00
243652	2/12/2026	American Fidelity Assurance Co	699.82
243653	2/12/2026	Aztec Schools	1,588.47
243654	2/12/2026	Colonial Life & Accident Insurance Company	1,112.69
243655	2/12/2026	Coyote Cabling	12,177.38
243656	2/12/2026	Embassy Suites Albuquerque Hotel and Spa	100,000.00
243657	2/12/2026	First Financial Administrators, Inc.	9,588.91
243658	2/12/2026	Homewood Suites Albuquerque Uptown	4,176.48
243659	2/12/2026	Institute for Educational Leadership	885.00
243660	2/12/2026	Jer & Co Elevators LLC	7,291.93
243661	2/12/2026	Middle Rio Grande Conservancy	240.90
243662	2/12/2026	NM Edge NMSU Cooper Extension Serve	675.00
243663	2/12/2026	Psychological Assessment RS	1,133.96
243664	2/12/2026	PowerLine Technologies	3,926.24
243665	2/12/2026	Terracon Consultants	2,821.89
243666	2/12/2026	United States Postal Service	54.76
243667	2/12/2026	United Way of North Central New Mexico, Inc.	300.00
243668	2/12/2026	Visgence Inc.	14,387.77
243669	2/12/2026	Yearout Mechanical	1,513.73
243670	2/13/2026	42 Construction LLC	309,785.03
243671	2/13/2026	Alb Bernalillo Co Water Utility Author	783.09
243672	2/13/2026	Albuquerque Publishing Company	163.46
243673	2/13/2026	Coyote Cabling	546.08
243674	2/13/2026	designEDengagement, PBC	25,000.00
243675	2/13/2026	Facility Solutions Group	35,393.54
243676	2/13/2026	Floor Tech Contracting LLC	12,587.99
243677	2/13/2026	HB Construction of Albuquerque Inc	84,474.48
243678	2/13/2026	Los Lunas Schools	230.93
243679	2/13/2026	Upchurch Enterprises DBA Mark's Plumbing	235.71
243680	2/13/2026	Millennium Communications Corp	55,892.48
243681	2/13/2026	Mountain States Constructors, Inc.	24,818.93
243682	2/13/2026	Moutain Vector Energy	66,151.17
243683	2/13/2026	New Horizon Window Cleaning	646.56
243684	2/13/2026	New Mexico Out-of-School Time Network	9,364.39
243685	2/13/2026	Northern New Mexico College	1,599.38
243686	2/13/2026	NCS Pearson Inc.	3,743.30
243687	2/13/2026	Polson & Grady Ltd.	108,605.06
243688	2/13/2026	PTA New Mexico Congress	20,000.00
243689	2/13/2026	Quadient Leasing USA, Inc.	259.86
243690	2/13/2026	RSM	1,272.66
243691	2/13/2026	PlayScapers Inc.	23,612.08
243692	2/13/2026	TeleData Technologies	2,690.63

243693	2/13/2026	Top Youth Speakers, LLC	6,000.00
243694	2/13/2026	Truly Nolen	90.41
243695	2/13/2026	United States Postal Service	91.10
243696	2/13/2026	Wenger Corporation	11,840.84
243697	2/20/2026	Aidant Fire Protection Company	499.12
243698	2/20/2026	American Alliance for Innovative Systems	29,260.00
243699	2/20/2026	Conti Energy Control LLC	1,972.30
243700	2/20/2026	Control and Equipment Company	47,021.67
243701	2/20/2026	Coyote Cabling	6,209.34
243702	2/20/2026	designEDengagement, PBC	20,000.00
243703	2/20/2026	GM Emulsion, LLC	3,159.26
243704	2/20/2026	Great Western Specialty Systems, Inc.	29,475.88
243705	2/20/2026	G Sandoval Construction	19,075.13
243706	2/20/2026	Hansen & Prezzano/Builders LLC	1,548.74
243707	2/20/2026	Havona Environmental, Inc.	3,389.40
243708	2/20/2026	HB Construction of Albuquerque Inc	106,073.24
243709	2/20/2026	Integration & Control Solutions	11,547.61
243710	2/20/2026	JC Electrical Service, LLC	161,995.46
243711	2/20/2026	Johnson Controls Fire Protection	4,244.60
243712	2/20/2026	LAVCO LLC	22,010.44
243713	2/20/2026	Los Jardines Institute	20,000.00
243714	2/20/2026	Melissa Salazar	1,478.16
243715	2/20/2026	MHS Inc	900.00
243716	2/20/2026	RSM	2,489.39
243717	2/20/2026	Sagecore Technologies	22,977.94
243718	2/20/2026	Serco Fencing Inc	9,735.26
243719	2/20/2026	SMPC Architects	12.36
243720	2/20/2026	Southwest Abatement Inc	37,797.90
243721	2/20/2026	Uline, Inc.	82.13
243722	2/20/2026	US Electrical Corporation	148,408.55
243723	2/20/2026	WPS	1,205.60
243724	2/20/2026	Yearout Mechanical	572.56
243725	2/27/2026	Advertising Inc.	8,440.42
243726	2/27/2026	Albuquerque Public Schools	77.15
243727	2/27/2026	Albuquerque Asphalt, Inc.	305,422.84
243728	2/27/2026	Association of Idaho Cities	2,500.00
243729	2/27/2026	Chama Valley Independent Schools	3,078.93
243730	2/27/2026	Charley Carroll	588.52
243731	2/27/2026	Coyote Cabling	161,162.87
243732	2/27/2026	Crisis Prevention Institute	5,398.00
243733	2/27/2026	Conti Energy Control LLC	3,944.61
243734	2/27/2026	ESA Construction Inc	214,003.79
243735	2/27/2026	Daiohs	329.45
243736	2/27/2026	Four Rivers, Inc.	118,087.35
243737	2/27/2026	G Sandoval Construction	283,681.19
243738	2/27/2026	Hansen & Prezzano/Builders LLC	98,777.97
243739	2/27/2026	Integration & Control Solutions	22,220.72
243740	2/27/2026	JC Electrical Service, LLC	10,294.80
243741	2/27/2026	GoTo Communications	843.84
243742	2/27/2026	Julianne Turner	500.00
243743	2/27/2026	Kathy Price	500.00
243744	2/27/2026	L & T Services, Inc. DBA Living Water Stewards	51,574.61
243745	2/27/2026	Lisa Renner	500.00
243746	2/27/2026	Mountain States Constructors, Inc.	280.89
243747	2/27/2026	New Mexico Lottery Authority	14.57
243748	2/27/2026	Polson & Grady Ltd.	908.36
243749	2/27/2026	RSM	24,960.27
243750	2/27/2026	Safeguard Business Systems	7,492.35
243751	2/27/2026	Technology Leadership High School	40.98
243752	2/27/2026	Terracon Consultants	6,934.25
243753	2/27/2026	Vigil & Associates Architectural Group PC	14,731.86

243754	2/27/2026	VSC Fires & Security, Inc.	1,901.23
243755	2/27/2026	Wenger Corporation	15,887.50
243756	2/27/2026	Apex Technologies LLC	36,540.34
180			4,530,293.54

Approved this_____day of _____, 2026

Attest: _____

President, Executive Committee

CES PROCUREMENT - NEW CONTRACT AWARDS
January 1, 2026- March 12, 2026

RFP	Awardee	Contract Number
2024-03 Waste Management – Lot 2 -Open-Ended	Universal Waste System	2024-03-C122-ALL
2024-12 Food Service Equipment & Related Services -Open-Ended	New Mexico Restaurant Supply	2024-12-C117-ALL
2024-17 Utilities -Open-Ended	Capital Pump	Cat 1- Lot 1-2024-17-C113-ALL Cat 1-Lot 2 -2024-17-C127-ALL
2024-23 Vehicles, Trucks, SUV, Police Cars -Open-Ended	Olathe Ford Sales and ALB. Motor Inc (Melloy Dodge)	2024-23-C121-ALL
2024-24 Medium, Heavy- Duty Trucks -Open-Ended	Olathe Ford Sales and ALB. Motor Inc (Melloy Dodge)	2024-24-C125-ALL
2025-24 SCADA Systems Lot 1, 2 & 3 -Open-Ended	Zia Tech Automation	2025-24-C112-ALL 2024-24-C122-ALL 2024-24-C132-ALL
2026-07 Furniture -AEPA	Demco Inc. National Business Furniture LLC. Quill LLC.	2026-07-AA101-ALL 2026-07-AA102-ALL 2026-07-AA103-ALL

2026-07 **Health and Wellness** -AEPA	Medline Industries, LP Neuralign USA LLC. Quill LLC. School Health Corporation School Nurse Supply Inc. TinyEYE Therapy Services	2026-07-AB101-ALL 2026-07-AB102-ALL 2026-07-AB103-ALL 2026-07-AB104-ALL 2026-07-AB105-ALL 2026-07-AB106-ALL
2027-07 **LED Lighting** -AEPA	Facilities Solutions Group Inc. (FSG)	2026-07-AC101-ALL
2027-07 **Technology** -AEPA	SHI International Corp. CDW Government LLC.	2026-07-AD101-ALL 2026-07-AD102-ALL
2027-07 **Student transportation** -AEPA	Highland Electric Fleets Inc.	2026-07-AE101-ALL